

# REQUEST FOR PROPOSAL (RFP)



Issue Date: 12/18/2024

RFP# 2025-RFP- 4013011

Title: **ACPS Network Telecommunications Services (WAN)**

Issuing Agency: County of Albemarle  
Purchasing Office  
401 McIntire Road, Room 248  
Charlottesville, VA 22902

Period of Contract: For One (1) Year from the Date of final Execution with the Option for FOUR (4) Additional One (1) Year Renewals.

Sealed Proposals will be received until 11:00 a.m. ET. on Thursday **January 30th, 2025**, for furnishing the goods/services described herein. Proposals received after the announced time and date for receipt will remain unopened. **No telephoned or faxed proposals will be considered.**

The face of the envelope or shipping container shall be clearly marked in the lower left-hand corner as follows:

RFP#:	<b>2025-RFP-4013011</b>
TITLE:	<b>Network Telecommunications Services (WAN)</b>
PROPOSAL DUE:	<b>January 30, 2025</b>

All Inquiries for Information Should be Submitted in Writing and Be Directed To: Lisa Thomas Buyer, at [LTHOMAS3@ALBEMARLE.ORG](mailto:LTHOMAS3@ALBEMARLE.ORG) AND CC TO [RFQ@ALBEMARLE.ORG](mailto:RFQ@ALBEMARLE.ORG) AND CC TO [mharris@k12albemarle.org](mailto:mharris@k12albemarle.org)  
EMAIL SUBJECT LINE FOR QUESTIONS: RFP # \_"QUESTION"\_ COMPANY NAME

ACPS may exercise the option to utilize Erate Category 1 funding for this solicitation. Questions that may trigger an Erate defined cardinal change to the RFP are requested to be submitted in a timely manner (to avoid a 28-day restart that would extend the proposal due date and negatively impact the School Division's ability to meet contract and Erate filing deadlines.

Proposals should be submitted electronically by the stated due date and time, through the [Albemarle County Procurement Intake Form](#) on the Albemarle County Procurement Solicitations Page:  
<https://www.albemarle.org/government/finance/procurement/solicitations>.

Alternatively, a secure lockbox is available, at the exterior Visitors Entrance of the Issuing Agency, labeled Vendor/Contractor Bids or Proposals Only. Proposals may be placed in this box, prior to the established due date and time for each solicitation, or may be shipped//mailed, or hand delivered directly to the issuing agency shown above.

PRE-PROPOSAL CONFERENCE: There is no preproposal conference scheduled.

In compliance with this request for proposal and to all the conditions imposed therein, the undersigned offers and agrees to furnish the goods/services herein.

By my signature on this solicitation, I certify that this firm/individual and subcontractor is properly licensed for providing the goods/services specified.

Name and Address of Firm:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
Zip Code: \_\_\_\_\_

Date: \_\_\_\_\_  
By: \_\_\_\_\_  
(Signature in Ink)

Telephone Number: (\_\_\_\_) \_\_\_\_\_

Name: \_\_\_\_\_

Fax Number: (\_\_\_\_) \_\_\_\_\_

(Please Print)

E-mail Address: \_\_\_\_\_

Title: \_\_\_\_\_

**I have the authority to bind the corporation  
and agree to the Albemarle County Terms and Conditions.**

SMALL, WOMAN, MINORITY AND SERVICE-DISABLED VETERAN-OWNED BUSINESS: YES; NO *IF YES* ⇒⇒ SMALL;  
WOMAN; MINORITY; SERVICE-DISABLED VETERAN-OWNED

*This public body does not discriminate against faith-based organizations in accordance with the Virginia Code § 2.24343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.*

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**I. PURPOSE:**

The purpose of this Request for Proposal (RFP) is to solicit sealed proposals to establish a contract through competitive negotiation for the purchase of Network Telecommunications Services (WAN) by the Albemarle County Public Schools.

**II. BACKGROUND:**

The School Board has identified a need to maintain reliable infrastructure for secure high-speed data services throughout the School Division. The School Board is currently exploring options for meeting these needs including acquisition of consultant services, cabling services, support materials, and other installation services.

The School Division are also in the process of identifying various funding sources for the needed improvements including budgetary planning and grant funds availability including E-Rate funds. Various funding sources will require different characteristics for the procurement. Therefore, the statement of needs and the pricing structure will set forth requirements and options in accordance with the dictates of the funding sources.

It is the purpose of this RFP to explore the various fiber connectivity options currently supported through the E-Rate program and its Category One service as well as options to be accomplished with other sources of funds. The County of Albemarle School Division seeks, for the E-Rate portion of the statement of work, a proposal that is 100% E-Rate Category 1 eligible.

Throughout this solicitation, the “County”, “School Division”, “School Board” or “ACPS” could mean the Albemarle County Local Government, including all departments, divisions and other County entities or the Albemarle County Public School Division, depending on the entity that may order work under a contract resulting from this solicitation.

**III. PROCUREMENT SCHEDULE AND TERM OF ANTICIPATED CONTRACT:**

The successful bidder(s) shall provide services quoted to ACPS in a timely manner as outlined within this RFP to qualify for the July 1, 2025- June 30, 2026 Category 1 E-Rate program and subsequent optional renewals.

**IV. COMPETITION INTENDED:**

It is the School Board’s intent that this Request for Proposal (RFP) permits competition. It shall be the Offeror’s responsibility to advise the Purchasing Agent in writing if any language requirement, specification, etc. or any combination thereof, inadvertently restricts or limits the requirements stated in this RFP to a single source, or otherwise restrict competition. All comments, questions, or requests for clarification, including any notification regarding restrictions to competition, must be received by the Purchasing Agent not later than twenty-eight (28) days prior to the date set for receipt of offers. Offerors may not rely on any oral explanations, clarifications, or changes to the solicitation. All explanations, clarifications, or changes will be issued in written form as detailed below. The School Board will not be bound by any oral statements.

All inquiries and any changes to the requirements of this solicitation shall be answered by issue of written addenda to the solicitation. It shall be the responsibility of the Offeror to acknowledge all addenda by signing and returning a copy of all addenda with the bid submission or by separate acknowledgement of each addendum by number and date, in writing. Offeror are advised to contact this office to confirm the number of addenda five (5) days before the date established for bid opening. All addenda will be issued by not later than five (5) days prior to proposal due date. Questions that may trigger an E-Rate defined cardinal change to the RFP are requested to be submitted in a timely manner to avoid a 28-day restart that would extend the proposal due date and negatively impact the School Division’s ability to meet contract and E-Rate filing deadlines.

## **V. STATEMENT OF NEEDS:**

The word “contractor” in this Statement of Needs describes the person/firm under contract. Use the word “offeror” describes who is to submit a response to the RFP. The words “must” or “shall” apply where areas which are mandatory; that is, they are required by law or regulation or are such that they cannot be waived and are not subject to negotiation. The words “should” and “may” are to be used to describe an advisory, optional or permissible action for which negotiations are anticipated or desired.

- A. Albemarle County Public Schools seeks proposals from qualified Contractors/Vendors for the purpose of securing the most cost-efficient way of procuring high speed data connectivity as listed on Section V, Table 1, paragraph E of this section and Attachment A – Pricing Matrix. Specified equipment shall be new models and in current production. Additionally, the County seeks proposals from qualified Contractors for the above purpose for other than E-Rate funded installations.
- B. The School Board reserves the right to award a contract, or multiple contracts, pursuant to this RFP in order to best service the needs of the School Board regardless of E-Rate funding being awarded or not awarded. Resultant work may be ordered by the School Board or other School Board entities to accomplish the covered services.
- C. As the School Board continues to see an increase in learning-related bandwidth requirements, additional methods of providing bandwidth are required, including E-Rate eligible options. As such, the School Board is seeking the most cost-effective method to meet their bandwidth requirements from a provider, or providers, including E-Rate eligible services and equipment.
- D. **Specific Requirements for E-Rate Funded Work** - ACPS anticipates that some or all of the Goods and Services provided by the successful offeror may be eligible for certain E-Rate discounts made available on a program year basis pursuant to Orders issued by the Federal Communications Commission (“FCC”) in connection with the Universal Service Order. ACPS intends to apply to the Schools and Libraries Division (“SLD”) of the Universal Service Administration Company (“USAC”) for discounts on the eligible services in this contract on an annual basis. If ACPS does not receive a Funding Commitment Decision Letter from the SLD for the next program year or if the SLD has ruled ACPS has not fully complied with all requirements of the program, ACPS, at its sole option, may cancel this Contract at the beginning of the next program year.

- 1. E-Rate Compliance:** Offeror must ensure that its response is in compliance with all current E-Rate program guidelines established by the Federal Communications Commission (FCC). Information regarding eligibility of goods and services, invoicing requirements, documentation requirements and other program rules are available from the SLD by calling Schools and Libraries Division (SLD) of the Universal Service Administration Corporation (USAC) at 1-888-203-8100 or see their website at [www.sl.universalservice.org](http://www.sl.universalservice.org).
- 2. Eligibility of Goods and Services:** Goods and services provided shall be clearly designated as “E-Rate Eligible”. Non-Eligible goods and services shall be clearly designated as 100% non-eligible or shall be ‘cost-allocated’ to show the percentage of eligible costs per SLD guidelines.
- 3. Proposal Binding Period:** Due to the possible extended approval process required by the E-Rate program, offeror’s response pricing shall remain in effect for a period of at least one year from submission.
- 4. E-Rate Funding Year Boundaries:** The annual E-Rate Funding Year begins on July 1 and expires on June 30 of each calendar year. Regardless of the execution date of any resulting contract, goods and services requested in this RFP shall be delivered no earlier than the start of the 2024 Funding Year (July

1, 2024). To ensure that all charges are eligible for E-Rate funding, contract renewal and expiration dates shall coincide with the start/end dates of the E-Rate funding years.

**5. SLD Invoicing:** Offerors agree to conform to all E-RATE guidelines for the billing of discounts to the SLD and the processing of Billed Entity Application for Reimbursement (BEAR) by ACPS or Service Provider Invoicing (SPI) Forms by the service provider. Offeror must also provide the name, title and telephone number for single point of contact for E-Rate questions.

**6. SPIN Number:** Offerors shall document the ability to participate in the E-Rate program by supplying their current SPIN (Contractor Identification Number) and current FCC Registration Number (FRN) as part of their proposal.

**7. FCC/SLD Auditability:** The E-Rate program requires that all records be retained for at least ten years. Offeror hereby agrees to retain all books, records, and other documents relative to this contract for ten (10) years after final payment, or until audited by SLD and or County, whichever is sooner. ACPS, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the contractor and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

**8. Lowest Corresponding Price:** Offeror acknowledges and agrees to comply with all FCC guidelines regarding the Lowest Corresponding Prices for services provided.

**9. Contract Award:** Award of a contract, for E-Rate funded work, resulting from this RFP is contingent upon the approval of E-Rate funding from the Schools and Libraries Division of the Universal Service Administrative Company. The successful offeror agrees to bill and to receive a portion of the payment for the provisions of goods and services described herein directly from the Universal Service Administrative Company (“USAC”), and/or the Schools and Libraries Division (“SLD”). ACPS and the successful offeror will act in a reasonable manner and comply with any Schools and Libraries Universal Service Fund Program requirements. The selected offeror agrees to abide by all applicable policies of the Universal Service Discount program. The offeror shall include its Contractor Information Number (SPIN) in its proposal.

**E. In accordance with E-Rate requirements, equipment and or services purchased shall be used:**

1. ACPS desires proposals to receive service at the following locations listed in *Table 1* under the E-Rate program but may exercise the option to forgo E-Rate funding.

<b><u>Table 1</u></b>	
<b><u>Location</u></b>	<b><u>Address</u></b>
Broadus Wood Elementary School	185 Buck Mountain Road, Earlysville, VA 22936
Ivy Elementary School	1610 Owensville Road, Charlottesville, VA 22901
Murray Elementary School	3251 Morgantown Road, Charlottesville, VA 22903
Scottsville Elementary School	7868 Scottsville Road, Scottsville, VA 24590
Stony Point Elementary School	3893 Stony Point Road, Keswick, VA 22947
Walton Middle School	4217 Red Hill Road, Charlottesville, VA 22903

2. ACPS desires proposals to receive service at the following locations in *Table 2* outside the E-Rate program.

<b><u>TABLE 2</u></b>	
<b><u>Location</u></b>	<b><u>Address</u></b>
Yancey Community Center	7625 Porters Road, Esmont, VA 22937

3. ACPS will optionally entertain proposals for connectivity to the following locations in *Table 3* in order to facilitate connectivity to the sites listed in *Table 1 and Table 2*.
4. ACPS will also accept proposals for connections to provide additional redundancy between locations listed in *Table 1, Table 2, and Table 3*.

<b>TABLE 3</b>	
<b><u>Location</u></b>	<b><u>Address</u></b>
Data Center***	2751 Hydraulic Road, Charlottesville, VA 22901
Albemarle High School	2775 Hydraulic Road, Charlottesville, VA 22901
Monticello High School***	1400 Independence Way, Charlottesville, VA 22902
Western Albemarle High School***	5941 Rockfish Gap Turnpike, Crozet, VA 22932
Burley Middle School	901 Rose Hill Drive, Charlottesville, VA 22903
Henley Middle School	5880 Rockfish Gap Turnpike, Crozet, VA 22932
Journey Middle School	210 Lambs Lane, Charlottesville, VA 22901
Lakeside Middle School	2801 Powell Creek Drive, Charlottesville, VA 22911
Agnor Elementary School	3201 Berkmar Drive, Charlottesville, VA 22901
Baker-Butler Elementary School***	2740 Proffit Road, Charlottesville, VA 22911
Brownsville Elementary School	5870 Rockfish Gap Turnpike, Crozet, VA 22932
Crozet Elementary School	1407 Crozet Avenue, Crozet, VA 22932
Greer Elementary School	190 Lambs Lane, Charlottesville, VA 22901
Hollymead Elementary School	2775 Powell Creek Drive, Charlottesville, VA 22911
Red Hill Elementary School	3901 Red Hill School Road, North Garden, VA 22959
Stone Robinson Elementary School	958 North Milton Road, Charlottesville, VA 22911
Woodbrook Elementary School	100 Woodbrook Drive, Charlottesville, VA 22901
Mountain View Elementary School	1757 Avon Street Extended, Charlottesville, VA 22902
Center 1	1180 Seminole Trail, Charlottesville, VA 22901
Community Lab School	1200 Forest Street, Charlottesville, VA 22903
Ivy Creek School	227 Lambs Lane, Charlottesville, VA 22901
County Office Building	401 McIntire Road, Charlottesville, VA 22902
County Office Building - 5th Street	1600 5th Street Extended, Charlottesville, VA 22902
Emergency Communications Center	2306 Ivy Road, Charlottesville, VA 22903
Northside Library	705 Rio Rd W, Charlottesville, VA 22901
Transportation Department	110 Lambs Lane, Charlottesville, VA 22901
Special Education	1404 Greenbrier Pl, Charlottesville, VA 22901
Special Education	485 Hillsdale Drive, Charlottesville, VA 22901
*** = Network Aggregation Point	

5. ACPS reserves the right to add additional sites to the current requirements.
6. **Qualified ACPS ERATE Schools** for receipt of services  
(Schools receiving services from the connection location(s) specified in Section V, Paragraph E. Table 4)

<b>BEN</b>	<b>School</b>
<b>126474</b>	<b>Albemarle County School District</b>
24833	Agnor-Hurt Elementary School
230118	Baker-Butler Elementary School
24881	Broadus Wood Elementary School
24877	Brownsville Elementary School

24876	Crozet Elementary School
24841	Mary Carr Greer Elementary School
24870	Hollymead Elementary School
24843	Ivy Elementary School (Meriwether Lewis)
24848	Mountain View Elementary School (Cale)
24865	Virginia L. Murray Elementary School
24894	Red Hill Elementary School
26559	Scottsville Elementary School
24868	Stone-Robinson Elementary School
24890	Stony Point Elementary School
24831	Woodbrook Elementary School
24862	Jackson P. Burley Middle School
24878	Joseph T. Henley Middle School
24842	Journey Middle School (Jouett)
24869	Lakeside Middle School (Sutherland)
24866	Leslie H. Walton Middle School
24840	Albemarle High School
202977	Monticello High School
24879	Western Albemarle High School
24863	Community Lab (Murray HS)
16060483	Ivy Creek

**F: Quantities and Description of service/equipment needs.**

**Wide Area Network Connectivity**

**Service Goals:**

- ACPS has approximately 14,000 students, over 2000 staff members, and may serve well in excess of 20,000 network connected devices concurrently.

**Current Service Details:**

- ACPS operates a dark fiber network to provide service to all ACPS building locations with the exception of seven locations.
- ACPS owns and operates outside plant fiber assets in Albemarle County.
- ACPS leases dark fiber from telecommunication companies in order to provide additional redundancy or reach locations not currently served by ACPS owned fiber.
- ACPS receives “lit” metro ethernet service via a local telco at twenty locations, this includes the six E-Rate eligible locations that currently do not have a dark fiber presence (shown above in *Table 1*) and one location not E-Rate eligible without dark fiber presence (shown above in *Table 2*). This network is based on a number of 10Gbps ethernet rings with individual building service drops of 1Gbps to 10Gbps.
- ACPS operates physical connections on the dark fiber network ranging from 1Gbps to 100Gbps as well as wavelength multiplexing equipment.
- Locations that are appended as \*\*\* in *Table 3* are main network aggregation points for ACPS.

**Services and Requirements:**

- Bidders shall provide details of their service level agreements, billing practices, and support practices.
- ACPS understands that from time to time maintenance will be required that will result in an interruption of the optical path, please detail the standard operating procedures, service level agreements, and notification process for these instances.
- ACPS requests that the vendor outline trouble reporting, identification/repair processes, and SLAs in the event of an unscheduled outage.
- ACPS will assist with diagnostics from the served site as requested by the vendor in order to facilitate the most expedient resolution to any issues.
- Bidders shall disclose any fees that could be imposed beyond that which are included in the bid.
- ACPS will entertain service terms of one to ten years, unless otherwise restricted.
- Bidder shall provide detailed specifications of the service offering including approximate locations of physical assets.
- ACPS will likely need to make changes to the fiber network in the future, including the addition or removal of sites, or the rerouting of fiber connections. Please outline the process for these requests.
- In the pricing section please provide approximate costs for services such as fiber splicing for network reconfiguration and any other ancillary services.
- Please provide general non-recurring cost estimates associated with fiber extension to reach sites that are added in an area either unserved by fiber or in which existing fiber resources have been exhausted.
- ACPS is very flexible as to the topology of the network.

**(In order of preference)**

**1. Self-Provisioned Fiber**

- a. Construction or purchase of fiber routes by ACPS.
- b. ACPS designs for twelve strand capacity to each location from our primary data center site.
- c. Please see *Figure 1* for the approximate ACPS owned fiber footprint.
- d. Please see *Attachment Z* for more detailed requirements.

**2. Dark Fiber**

- a. Lease or IRU of dark fiber between two points.
- b. Bidder shall provide single-mode fiber performance characteristics; fiber type, attenuation, useable wavelength spectrum, splice count, acceptable splice loss, dispersion, etc.
- c. ACPS is amenable to a fiber “meet point” at sensible points along the existing fiber network, terminations in building are not necessarily a requirement.
- d. ACPS prefers SC UPC terminations and will accept APC terminations if service provided preferred.
- e. Dark fiber is preferred to terminate at the Data Center listed in *Table 3*, followed by the other three locations appended with \*\*\*. As this may not be practical due to cost, ACPS will entertain termination at any location in *Table 3*, also including *Table 1* if part of the proposed design, or a meet point on the existing ACPS fiber network as shown in *Figure 1*.
- f. Acceptable strand count may be as low as one single strand if resource limits or cost is significant for a higher count. Two or more strands are preferred.
- g. ACPS possesses OTDR and other fiber diagnostic equipment as well as the expertise to perform fiber testing for troubleshooting in the event of degraded fiber performance or locating faults and cuts.
- h. ACPS possesses the necessary equipment and expertise to perform fiber fusion splicing and fiber termination.
- i. ACPS County is familiar with engineering practices relating to mid to long haul optical networks and wavelength multiplexing.

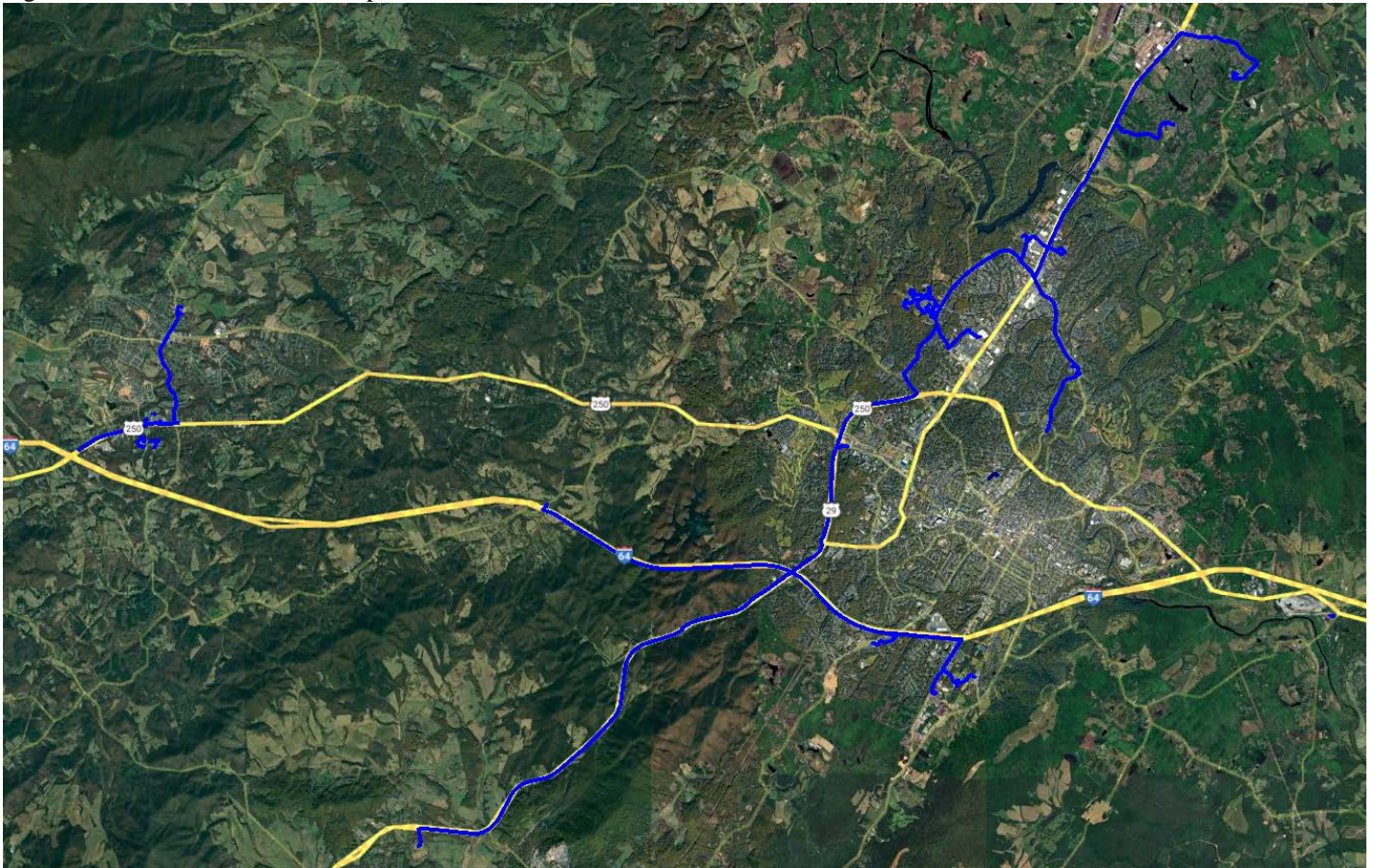
**3. Wavelength Service**

- a. Point-to-point optical wavelength transport.
- b. ACPS can provide the appropriate wavelength optical signal or utilize a service provider transport system.
- c. End to end link state awareness is required between ACPS termination equipment utilizing wavelength services insuring immediate loss of signal detection.

#### 4. Lit Service

- a. Metro ethernet services, point-to-point or multipoint.
- b. Please provide pricing at 1Gbps, 10Gbps, 100Gbps. Should intermediate speed tiers be available at a discount per Gbps please note this on the bid sheet table.
- c. Must support tunneling of Q-in-Q VLAN, Spanning Tree, maximum ethernet MTU.
- d. Single-mode optical handoff.
- e. Options for redundant/failover port.

Figure 1. ACPS Owned Fiber Footprint



#### Additional Desirable Functions:

- a. Geographic diversity for circuits
- b. Protected transport.
- c. Monitoring and statistics.
- d. Provider partnerships are encouraged.

VI. PROPOSAL PREPARATION AND SUBMISSION INSTRUCTIONS:

A. GENERAL INSTRUCTIONS:

1. RFP Response: In order to be considered for selection, proposals should be submitted electronically by the stated due date and time established herein, or as modified by an addendum hereto, through the [Albemarle County Procurement Intake Form](#) on the Albemarle County Procurement Solicitations Page: <https://www.albemarle.org/government/finance/procurement/solicitations>  
. Alternatively, a secure lockbox is available, at the exterior Visitors Entrance of the Issuing Agency, labeled *Vendor/Contractor Bids or Proposals Only*. Proposals may be placed in this box, prior to the established due date and time for each solicitation, or may be shipped//mailed, or hand delivered directly to the issuing agency shown above . One (1) original and one (1) copy of each proposal along with a USB electronic copy of the proposal in either Microsoft Word or PDF format, must be submitted to the School Board as a complete sealed proposal. *Regardless of the method of delivery, it shall be the Bidder's responsibility to ensure timely and accurate delivery. Bids delivered to the wrong location or received in the specified location late will not be considered.*
2. Redacted Copies: In addition to the copies of the RFP Response specified above, mailed proposals must include, both one (1) hard copy and also included on electronic media, a redacted copy of the proposal, in accordance with the identified proprietary or confidential information, as determined by the Offeror. The redacted proposal, with proprietary language data blacked out, will be made available to the public in accordance with § 2.2-4342F of the Code of Virginia in response to requests for documents. It shall be the **sole responsibility** of the Offeror to ensure the supplied, redacted copy protects the firm's interests with regards to proprietary or confidential information that, in accordance with § 2.2-4342F of the Code of Virginia may be considered protected information. Please see Attachment G.

No other distribution of the proposal shall be made by the offeror.

3. Proposal Preparation:

- a. Proposals shall be signed by an authorized representative of the offeror. All information requested should be submitted. Failure to submit all information requested may result in the County of Albemarle requiring prompt submission of missing information and/or giving a lowered evaluation of the proposal. Proposals which are substantially incomplete or lack key information may be rejected by the School Board. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.
- b. Proposals should be prepared simply and economically, providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be placed on completeness and clarity of content.
- c. Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, subletter, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number and subletter should be repeated at the top of the next page. The proposal should contain a table of contents which cross-references the RFP requirements. Information which the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination

from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed.

- d. As used in this RFP, the terms "must", "shall", "should" and "may" identify the criticality of requirements. "Must" and "shall" identify requirements whose absence will have a major negative impact on the suitability of the proposed solution. Items labeled as "should" or "may" are highly desirable, although their absence will not have a large impact and would be useful but are not necessary. Depending on the overall response to the RFP, some individual "must" and "shall" items may not be fully satisfied, but it is the intent to satisfy most, if not all, "must" and "shall" requirements. The inability of an Offeror to satisfy a "must" or "shall" requirement does not automatically remove that Offeror from consideration; however, it may seriously affect the overall rating of the Offerors' proposal.
- e. Each copy of the proposal should be bound or contained in a single volume where practical. All documentation submitted with the proposal should be contained in that single volume.
- f. Ownership of all data, materials, and documentation originated and prepared for the School Board pursuant to the RFP shall belong exclusively to the School Board and be subject to public inspection in accordance with the *Virginia Freedom of Information Act*. Trade secrets or proprietary information submitted by an offeror shall not be subject to public disclosure under the *Virginia Freedom of Information Act*; however, the offeror must invoke the protections of *Virginia Code § 2.2-4342(F)*, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line-item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable.
- g. All costs of proposal preparation and presentation shall be borne by each offeror. The School Board is not liable for any cost incurred by the offeror prior to issuance of a contract.

4. Oral Presentation: Offerors who submit a proposal in response to this RFP may be required to give an oral presentation of their proposal to the School Board. This provides an opportunity for the offeror to clarify or elaborate on the proposal. This is a fact finding and explanation session only and does not include negotiation. The School Board will schedule the time and location of these presentations. Oral presentations are an option of the School Board and may or may not be conducted.

**B. SPECIFIC PROPOSAL INSTRUCTIONS:**

Proposals shall be submitted in two separate volumes – Volume I; Technical Proposal and Volume II; Price Proposal. No price data shall be included in Volume I, Technical Proposal.

Proposals should be as thorough and detailed as possible so that the School Board may properly evaluate your capabilities to provide the required goods/services. Offerors are required to submit the following items as a complete proposal:

**VOLUME I -DO NOT INCLUDE ANY PRICING**

- 1. Section 1 – Methodology/Specific Plan: Provide a description of methodology of the offerors design and management processes incorporating an understanding of the goals and criteria of this project and how the offeror intends to meet those goals and criteria. Provide a specific plan for providing the service including: 1) what, when and how the service will be performed, 2) list of proposed equipment/goods/etc. including operational parameters, illustrations, etc.
- 2. Section 2 – Experience: A written narrative statement to include:

- The firm's previous experience in providing the services described herein on projects of similar scope and complexity, for other governmental agencies. Include information related to the firm's previous E-Rate funded projects. Describe the rate of success in completing the projects. Provide any information regarding schedule adherence. Provide details of problems encountered and the firm's methods to overcome the problems.
- Staffing: Provide the names, qualifications, degrees, certifications, experience and licenses of key employees, consultants, and sub-consultants to be assigned to the project. Provide the length (time  
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and number of projects) of relationship the offeror has with the proposed employees, consultants, and sub-consultants.
- Resumes of staff to be assigned to the project.
- References: Provide at least three references for which work of a similar nature to that described

3. Section 3 – Additional Information: This section is to be used to provide the following information. In addition, you may add any other relevant information to this section.

- Describe any planned use of small businesses and businesses owned by women and minorities and service disabled veterans in fulfilling this contract.
- Return the RFP cover sheet and all addenda acknowledgments, if any, signed and filled out as required. • Attachment C – State Corporation Commission Form – Pursuant to Virginia Code § 2.2-4311.2(B), a bidder or offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 is required to include in its bid or proposal the identification number issued to it by the State Corporation Commission (SCC). Any bidder or offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law is required to include in its bid or proposal a statement describing why the bidder or offeror is not required to be so authorized.
- Attachment D – Certification of No Collusion
- Attachment E – Certification of Crimes Against Children and Acts of Moral Turpitude
- Attachment F – Insurance Requirements
- Attachment G – Proprietary/Confidential Information Identification – See VI. A. 2, above.
- Attachment Z- Fiber Specifications

herein was performed within the past three years. The reference should include the name, title, address, phone number, and email for the person on the owner’s team most intimate with the details of project being referenced. See Attachment B - Offeror Data Sheet. At least one reference should show experience with a previous E-Rate funded project.

**VOLUME II**

**4. Section 4 – Proposed Price:**

- Pricing – The Offeror, on Attachment A, shall provide pricing that includes all goods, services, labor and miscellaneous materials and expenses to complete the Project as defined in this RFP.

**VII. EVALUATION AND AWARD CRITERIA:**

This section is in two parts. The first part, “Evaluation Criteria,” explains how the proposals will be evaluated. The second part is the “Award of Contract” clause that states how the award will be made.

- A. EVALUATION CRITERIA: Proposals shall be evaluated by the County of Albemarle using the following criteria:

<u>Criteria</u>	<u>Point Value</u>
Specific plans or methodology to be used to perform the services. The ability, capacity, and skill of the firm to perform the work described herein in a manner consistent with goals and standards.	30
Qualifications and experience of offerors staff to be assigned to perform the services. The ability, experience, and continuity of the proposed staff, consultants, and sub-consultants to be assigned to the project including the capability of the required staff, consultants, and sub-consultants to perform the services needed within the timeframe designated. The firm must provide assurance that the continuity of the consulting team will be maintained and not changed without prior approval of the School Board. Offerors are required to provide current resumes for the individuals that they propose for this project. The resumes must specifically describe their training, certification levels, and experience.	9
Price. The ability to provide a cost-efficient service.	31
Strength of overall proposal. Overall proposal submitted specifically addresses the School Board’s Request for Proposals including the basic approach and understanding of the school’s objectives.	30

- B. AWARD OF CONTRACT: The selection process shall be as per *Virginia Code* § 2.2-4301(3)(b) for the procurement of non-professional services. Selection shall be made of one or more offerors deemed to be fully qualified and best suited among all the offerors on the basis of the evaluation criteria, including price. Negotiations shall then be conducted with each of the offerors so selected. Price shall be considered but need not be the sole determining factor. After negotiations have been conducted with each offeror so selected, the Purchasing Agent shall select the Offeror(s) which in their opinion has made the best proposal, and shall award the contract in such form, terms and conditions as found at Attachment G hereto. **A School Board contract shall be signed by the parties as a requirement to receive an award pursuant to this solicitation.** Any Offeror that requires, as policy of the Offeror, certain terms and conditions to be included in the contract shall provide such with the written proposal submission. Albemarle County School Board Terms and Conditions shall take precedence over any conflicting Offeror terms and conditions. Should the Purchasing Agent, determine in writing and in their sole discretion that only one Offeror is fully qualified, or that one Offeror is clearly more

highly qualified than the others under consideration, the contract may be negotiated and awarded to that Offeror. The County School Board reserves the right to make multiple awards to multiple contractors, including awards at lineitem pricing levels, as determined to be to the best advantage to the County School Board.

VIII. REPORTING AND DELIVERY INSTRUCTIONS:

- A. The contractor shall provide documentation as requested in any section of this document.
- B. The contractor shall provide a weekly progress report to the Assistant Director for Network and Infrastructure Services outlining the following:
  - 1. The specific accomplishments achieved during the reporting period.
  - 2. The specific tasks completed pursuant to the provisions of the contract and the completion dates of such tasks.
  - 3. The projected completion dates for the remaining specific tasks required by the contract.
- C. Within thirty (30) calendar days after the award date of the contract, the contractor shall furnish a preliminary outline of the organizational structure of the final report to the Assistant Director for Network and Infrastructure Services.
  - 1. The preliminary outline shall delineate the main topics and subtopics that will later be described in detail in the final report.
  - 2. Beneath each topic and subtopic, the contractor shall furnish a brief narrative description of the subject matter encompassed by the topic or subtopic.
  - 3. The School Board shall have the right to edit, modify and/or rearrange the organizational structure, topics, and subtopics as it deems necessary to insure the inclusion of all work required by the contract.
- D. At least two (2) weeks prior to the submission of the final report, the contractor shall present a preliminary draft of the final report to the Assistant Director for Network and Infrastructure Services. The School Board shall have the right to modify and/or to require additional elaboration as it deems necessary to insure a comprehensive and thorough written study of all work required by the contract.
- E. On or before the date specified in the contract, a final report shall be delivered to the Assistant Director for Network and Infrastructure Services for its approval. The contractor shall furnish two copies of the final report.

IX. PRE-PROPOSAL CONFERENCE:

No preproposal conference is scheduled for this solicitation.

X. GENERAL TERMS AND CONDITIONS:

- A. ADVERTISING: In the event a contract is awarded for supplies, equipment, or services resulting from this proposal, no indication of such sales or services to the County of Albemarle will be used in product literature or advertising. The contractor shall not state in any of its advertising or product literature that the County of Albemarle has purchased or uses any of its products or services, and the contractor shall not include the County of Albemarle in any client list in advertising and promotional materials, unless the contractor has been given written permission by a County representative who is authorized to sign on behalf of the County.
- B. ANNOUNCEMENT OF AWARD: Public notice of the award of this contract, or the announcement of the decision to award this contract, shall be given via a posting of written notice on the Procurement webpage at <https://www.albemarle.org/government/finance/procurement>.

- C. ANTI-TRUST: By entering into a contract, the contractor conveys, sells, assigns, and transfers to the County of Albemarle all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the County of Albemarle under said contract.
- D. APPLICABLE LAWS & COURTS: This procurement transaction, and any resulting contract, shall in all aspects be governed by the laws of the Commonwealth of Virginia, notwithstanding conflicts of laws provisions and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The School Board and the contractor are encouraged to resolve any issues in controversy arising from the award of the contract or any contractual dispute using the dispute resolution process contained within the Albemarle County Purchasing Manual, Chapter 26-3. The contractor shall comply with all applicable federal, state and local laws, rules and regulations.
- E. ASSIGNMENT OF CONTRACT: A contract shall not be assignable by the contractor in whole or in part without the written consent of the County.
- F. AUTHORITY TO TRANSACT BUSINESS: Pursuant to Virginia Code § 2.2-4311.2 and in accordance with Title 13.1, Title 50, or as otherwise required by law, a contractor organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership shall be authorized by the State Corporation Commission to transact business in the Commonwealth as a domestic or foreign business entity and shall maintain registration as current through the life of the awarded contract.
- G. AVAILABILITY OF FUNDS: It is understood and agreed between the parties herein that the School Board shall be bound hereunder only to the extent of the funds available, or which may hereafter become available for the purpose of this agreement.
- H. CANCELLATION OF CONTRACT: The School Board may terminate any agreement resulting from this solicitation at any time, for any reason or for no reason, upon thirty days' advance written notice to the Contractor. In the event of such termination the Contractor shall be compensated for services and work performed prior to termination.
- I. CHANGES TO THE CONTRACT: Changes can be made to the contract in any of the following ways:
- A. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract. No fixed price contract may be increased by more than twenty-five percent (25%) of the amount of the contract or \$50,000, whichever is greater, without the advance approval of the County Administrator or designee, and under no circumstances may the amount of this contract be increased, without adequate consideration, for any purpose (including, but not limited to, relief of the Contractor from the consequences of an error in its bid or offer).
  - B. The School Board may order changes within the general scope of the contract at any time by written notice to the contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The contractor shall comply with the notice upon receipt. The contractor shall be compensated for any additional costs incurred as the result of such order and shall give the School Board a credit for any savings. Said compensation shall be determined by one of the following methods:
    - 1. By mutual agreement between the parties in writing; or
    - 2. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the School Board's right to audit the contractor's records and/or to determine the correct number of units independently; or

3. By ordering the contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The contractor shall present the School Board with all vouchers and records of expenses incurred and savings realized. The School Board shall have the right to audit the records of the contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the School Board within thirty (30) days from the date of receipt of the written order from the School Board. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract or. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the contractor from promptly complying with the changes ordered by the School Board or with the performance of the contract generally.
- J. **CLARIFICATION OF TERMS:** The School Board will assume no responsibility for oral instructions, suggestion or interpretation. Any question regarding the offer documents and/or specifications shall be directed to the Procurement Division and any material change will be submitted to all Offerors through issuance of an addendum. **Any questions related to this solicitation MUST be submitted to the contact named on the first page of this solicitation no fewer than seven (7) workdays prior to the bid opening or proposal closing date specified.** Questions that may trigger an Erate defined cardinal change to the RFP are requested to be submitted in a timely manner (in December 2023) to avoid a 28-day restart that would extend the proposal due date and negatively impact the School Division's ability to meet contract and Erate filing deadlines. Questions should be in writing and electronic transmission is preferred. Questions submitted beyond the time specified above may be left unanswered if sufficient time does not allow a response to all prospective Offerors without causing an unacceptable delay in the process. Any contact with any School Board representative, other than that outlined within this solicitation, concerning this solicitation is prohibited. Such unauthorized contact may disqualify your firm from this procurement.
- K. **COLLUSIVE OFFERS:** The offer of any Offeror or Offerors who engage in collusive practices shall be rejected. Any Offeror who submits more than one offer in such manner as to make it appear that the offers submitted are not on a competitive basis from different parties shall be considered a collusive Offeror. The School Board may reject the offer of any collusive Offeror upon bid opening or proposal closing. However, nothing in this section shall prevent an Offeror from superseding an offer by a subsequent offer delivered prior to bid opening or proposal closing which expressly revokes the previous offer.
- L. **CONFIDENTIALITY OF PERSONALLY IDENTIFIABLE INFORMATION:** The contractor assures that, in the event that any awarded contract involves information and data obtained as to personal facts and circumstances related to patients, students or clients, such information and data will be collected and held confidential, during and following the term of this agreement, and will not be divulged without the individual's and the School Board's written consent and only in accordance with federal law or the Code of Virginia. Contractors who utilize, access, or store personally identifiable information as part of the performance of a contract are required to safeguard this information and immediately notify the School Boards of any breach or suspected breach in the security of such information. Contractors shall allow the School Board to both participate in the investigation of incidents and exercise control over decisions regarding external reporting. Contractors and their employees working on this project may be required to sign a confidentiality statement.
- M. **CONTRACTOR'S FORMS/BOILERPLATE CONTRACTS:** All written agreements, contracts, service agreements, account applications, forms and other documents, of any nature, that the Contractor would require the School Board to sign in connection with any contract resulting from this procurement transaction, or the performance thereof by the Contractor, must be submitted along with the Contractor's offer. Under no circumstances shall the County be required to agree to any contractual provision (i) that would materially conflict with any provision of this solicitation, (ii) that would affect the price, quality, quantity or delivery schedule for any goods or services, or (iii) that would, in the School Board's sole discretion, materially alter the overall combination of quality, price and various elements of required services that in total are optimal relative to the School Board's needs, and the Contractor shall not condition its performance or delivery upon any such agreement by the School Board.

- N. **CONTRACTOR LICENSE REQUIREMENTS:** State statutes and regulatory agencies require that some firms be properly registered and licensed, or hold a permit, prior to performing specific types of services. If firms provide removal, repair, improvement, renovation or construction-type services they, or a qualified individual employed by the firm, must possess and maintain an appropriate State of Virginia Class A, B, or C Contractor License (as required by applicable regulations and value of services to be performed) for the duration of the Agreement. It is the firm's responsibility to comply with the rules and regulations issued by the appropriate State regulatory agencies. A copy of the license must be furnished upon request to the County of Albemarle.
- O. **CONTRACTUAL CLAIMS:** Contractual claims, whether for money or other relief, shall be submitted in writing no later than 60 days after final payment; however, written notice of the contractor's intention to file a claim shall be given at the time of the occurrence or beginning of the work upon which the claim is based. The School Board has established an administrative procedure for consideration of contractual claims, and a copy of such procedure is available upon request from the County's Purchasing Office. Contractual disputes shall also be subject to the provisions of Virginia Code § 2.2-4363(D) and (E) (exhaustion of administrative remedies) and § 2.2-4364 (legal actions).
- P. **DEBARMENT STATUS:** By submitting their offers, offerors certify that they are not currently debarred by the Commonwealth of Virginia from submitting offers or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.
- Q. **DEFAULT:** In case of failure to deliver goods or services in accordance with the contract terms and conditions, the School Board, after due oral or written notice, may procure them from other sources and hold the contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the School Board may have.
- R. **DRUG-FREE WORKPLACE:** Pursuant to Virginia Code § 2.2-4312, during the performance of this contract the contractor agrees as follows: (i) to provide a drug-free workplace for the contractor's employees; (ii) to post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; and (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor. For the purposes of this paragraph, "drug-free workplace" means a site for the performance of work done in connection with the contract awarded to a contractor in accordance with this procurement transaction, where the contractor's employees are prohibited from engaging in the unlawful manufacture, sale distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.
- S. **ERROR IN EXTENSION OF PRICES:** In the case of error in the extension of prices the unit price shall govern.
- T. **ETHICS IN PUBLIC CONTRACTING:** Pursuant to Virginia Code § 2.2-4367: By submitting a bid, the bidder certifies that their bid is made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other bidder, supplier, manufacturer or subcontractor in connection with their bid, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.
- U. **FORM W-9 REQUIRED:** Each offeror shall submit a completed W-9 form with their offer. In the event of contract award, this information is required in order to issue purchase orders and payments to your firm. A copy of this form can be downloaded from <http://www.irs.gov/pub/irs-pdf/fw9.pdf>.
- V. **HEADINGS:** Section, article and paragraph headings contained within this solicitation have been inserted only as a matter of convenience and for reference, and they in no way define, limit, or describe the scope or intent of any term, condition or provision of this solicitation.

- W. IDLING REDUCTION REQUIREMENT: For any work performed within the City of Charlottesville, contractors are required to comply with the City of Charlottesville's Idling Reduction Policy for Motor Vehicles and Equipment, policy number 100-12. This policy is available at [www.charlottesville.org/purchasing](http://www.charlottesville.org/purchasing) under the Vendor Registration link.
- X. IMMIGRATION REFORM AND CONTROL ACT OF 1986: By entering into a written contract with the School Board of Albemarle, the Contractor certifies that the Contractor does not, and shall not during the performance of the contract for goods and services in the Commonwealth, knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986.
- Y. INCLEMENT WEATHER/CLOSURE OF COUNTY OFFICES: If the County of Albemarle is closed for business at the time scheduled for bid opening or proposal closing, for whatever reason, sealed offers will be accepted and opened on the next scheduled business day, at the originally scheduled time.
- Z. INDEMNIFICATION: Contractor hereby assumes, and shall defend, indemnify and save the School Board and all of its officers, agents and employees harmless from and against any and all liability, loss, claim, suit, damage, charge or expense including attorney fees which the School Board and all of its officers, agents and employees may suffer, sustain, incur or in any way be subjected to, on account of death of or injury to any person (including, without limitation, School Board officers, agents, employees, licensees and invitees) and for damage to, loss of, and destruction of any property whatsoever, which arises out of, results from, or is in any way connected with actions taken by the Contractor in the performance of its obligations under this Agreement, or which occurs as a consequence of any negligence, omission or misconduct of the Contractor and any of Contractor's subcontractors, agents or employees in the performance of Contractor's or any of its subcontractors, agents or employees in performing work under this contract, regardless of whether such loss or expense is caused in part by a party indemnified hereunder.

Pursuant to Virginia law, the School Board of Albemarle, Virginia may not indemnify any party for any purpose. Any provisions in this agreement providing to the contrary are hereby deleted.

- AA. INSURANCE: By signing and submitting a proposal under this solicitation, the offeror certifies that if awarded the contract, it will purchase and maintain, at its sole expense, and from a company or companies authorized to do business within the Commonwealth of Virginia, insurance policies containing the types of coverages and minimum limits specified in the attached document, INSURANCE REQUIREMENTS, protecting from claims which may arise out of or result from the Offeror's performance or non-performance of services under this Contract, or the performance or non-performance of services under this Contract by anyone directly or indirectly employed by the Offeror or for whose acts it may be liable.
- BB. NEW EQUIPMENT: Unless otherwise noted any equipment offers shall be new, unused, of current production and standard to the manufacturer. Where any part or nominal appurtenances of equipment are not described it shall be understood that all equipment and appurtenances standard to or recommended by the manufacturer for complete and safe use shall be included as part of this offer.
- CC. NON-DISCRIMINATION: By submitting their bids or proposals, offerors certify to the School Board that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginias with Disabilities Act, the Americans with Disabilities Act and Virginia Code § 2.2-4311. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipients religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Virginia Code § 2.2-4343.1(E)).

Every contract over \$10,000 shall include the provisions:

1. During the performance of this contract, the contractor agrees as follows:

- A. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
  - B. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor shall state that it is an equal opportunity employer.
  - C. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.
2. The contractor will include the provisions of No. 1 above in every subcontract or purchase order over \$10,000, so that the provision will be binding upon each subcontractor or vendor

DD. NON-DISCRIMINATION OF CONTRACTORS: A bidder, offeror, or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faith-based organizational status, any other basis prohibited by state law relating to discrimination in employment or because the bidder or offeror employs ex-offenders unless the County has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

EE. NON-DISCRIMINATION OF FAITH-BASED ORGANIZATIONS: The School Board of Albemarle does not discriminate against faith-based organizations.

FF. OFFER ACCEPTANCE: Bids or Proposals (Offers) must be submitted by the date and time stated in this solicitation. Offers will be date and time stamped upon receipt and retained unopened in a secure location until proposal opening. No consideration will be given to date of postmark or error in delivery to incorrect address. It is the responsibility of the offeror to ensure timely and correct delivery of Offer.

GG. ONLINE VENDOR REGISTRATION REQUIRED: In the event of contract award, vendor is required to register using the County's online vendor registration in order to issue purchase orders and payments to your firm. Further information regarding our online vendor registration can be found on our website at [www.albemarle.org/procurement](http://www.albemarle.org/procurement) or you can go directly to the site at <https://procurement.albemarle.org/bs/>.

HH. OSHA STANDARDS: All contractors and subcontractors performing services for the County are required and shall comply with all Occupational Safety and Health Administration (OSHA), State and County Safety and Occupational Health Standards and any other applicable rules and regulations. Also, all contractors and subcontractors shall be held responsible for the safety of their employees and any unsafe acts or conditions that may cause injury or damage to any persons or property within and around the work site area under this contract.

II. OWNERSHIP OF DOCUMENTS: All information, documents, and electronic media furnished by the School Board to the Contractor belong to the School Board, are furnished solely for use in connection with the Contractor's performance of Services required by this Agreement, and shall not be used by the Contractor on any other project or in connection with any other person or entity, unless disclosure or use thereof in connection with any matter other than Services rendered to the School Board hereunder is specifically authorized in writing by the School Board in advance. All documents or electronic media prepared by or on behalf of the Contractor for the School Board are the sole property of the School Board, free of any retention rights of the Contractor. The Contractor hereby grants to the School Board an unconditional right of use, for any purpose whatsoever, documents or electronic media prepared by or on behalf of the Contractor pursuant to this Agreement, free of any copyright claims, trade secrets, or any other proprietary rights with respect to such documents.

JJ. PAYMENT:

- a. To Prime Contractor:

1. The School Board shall promptly pay for completed delivered goods or services by the required payment date. The required payment date shall be either: (i) the date on which payment is due under the terms of a contract for the provision of goods or services, or (ii) if a date is not established by contract, not more than 45 days after goods or services are received or not more than 45 days after an invoice is rendered, whichever is later. Separate payment dates may be specified for contracts under which goods or services are provided in a series of partial executions or deliveries to the extent that the contract provides for separate payment for partial execution or delivery. Within 20 days after the receipt of an invoice for goods or services, the School Board shall notify the supplier of any defect or impropriety that would prevent payment by the required payment date. In the event that the School Board fails to make payment by the required payment date, the School Board shall pay any finance charges assessed by the supplier that shall not exceed one percent per month. In cases where payment is made by mail, the date of postmark shall be deemed to be the date payment is made.
2. Individual contractors shall provide their social security numbers, and proprietorships, partnerships, and corporations shall provide the School Board with a federal employer identification number, prior to receiving any payment from the School Board.
3. Invoices for items ordered, delivered and accepted shall be submitted by the contractor directly to the payment address shown on the purchase order/contract. All Invoices shall show the School Board contract number and/or purchase order number.
4. All goods or services provided under this contract or purchase order, that are to be paid for with public funds shall be billed by the contractor at the contract price, regardless of which School Board department is being billed.
5. **Unreasonable Charges.** Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the School Board shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve any School Board department of its prompt payment obligations with respect to those charges which are not in dispute (Virginia Code § 2.2-4363).

b. To Subcontractors:

1. A contractor awarded a contract under this solicitation is hereby obligated:
  - a. To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the School Board for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
  - b. To notify the School Board and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.
2. The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the School Board, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the School Board.
3. A contractor awarded a construction contract under § 2.2-4301 is hereby obligated:
  - a. Contractor shall pay all subcontractors in the manner provided in Virginia Code Section 2.24354(1).

b. Contractor shall pay all subcontractors in the manner provided in Virginia Code Section 2.24354(2-5).

- KK. PERMITS AND FEES: All offers submitted shall have included in price, the cost of any business or professional licenses, permits or fees required by the County of Albemarle or the Commonwealth of Virginia. The offeror must have all necessary licenses to perform the services in Virginia and, if practicing as a corporation, be authorized to do business in the Commonwealth of Virginia.
- LL. PRECEDENCE OF TERMS: The following General Terms and Conditions: applicable laws and courts, antidiscrimination, ethics in public contracting, immigration reform and control act of 1986, debarment status, antitrust, mandatory use of county form and terms and conditions, clarification of terms, payment shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Specific Terms and Conditions in this solicitation, the Specific Terms and Conditions shall apply.
- MM. PUBLIC INSPECTION OF CERTAIN RECORDS: Except as otherwise provided, and in accordance with Virginia Code § 2.2-4342, all proceedings, records, contracts and other public records relating to the County's procurement transactions shall be open to the inspection of any citizen, or any interested person, firm or corporation, in accordance with the Virginia Freedom of Information Act (Virginia Code § 2.2-3700 et seq.). Any offeror, upon request, shall be afforded the opportunity to inspect bid or proposal records within a reasonable time after the opening of all bids but prior to award, except in the event the School Board decides not to accept any of the offers and to reopen the solicitation. Otherwise, bid or proposal records shall be open to public inspection only after award of the contract. Trade secrets or proprietary information submitted by a offeror in connection with this procurement transaction shall not be subject to the Virginia Freedom of Information Act, but only if the offeror (i) invokes the protections of Virginia Code § 2.2-4342 prior to or upon submission of the data or other materials; (ii) identifies the specific data or other materials to be protected, and (iii) states the reasons why protection is necessary. A general designation of a contractor's entire bid or proposal submission or volume as being "confidential" shall not be sufficient to invoke the protections referenced above.
- NN. QUALIFICATIONS OF OFFERORS: The School Board may make such reasonable investigations as deemed proper and necessary to determine the ability of the Offeror to perform the services/furnish the goods and the Offeror shall furnish to the School Board all such information and data for this purpose as may be requested. The School Board reserves the right to inspect Offeror's physical facilities prior to award to satisfy questions regarding the Offeror's capabilities. The School Board further reserves the right to reject any offer if the evidence submitted by, or investigations of, such Offeror fails to satisfy the School Board that such Offeror is properly qualified to carry out the obligations of the contract and to provide the services and/or furnish the goods contemplated therein.
- OO. RIGHT TO ACCEPT OR REJECT OFFERS: The School Board reserves the right to accept or reject any or all offers in whole or in part and to waive any informality in the offer. Informality shall be defined as a minor defect or variation from the exact requirements which does not affect the price, quality, quantity or delivery schedule.
- PP. SMALL BUSINESS SUBCONTRACTING AND EVIDENCE OF COMPLIANCE: It is the policy of the School Board to facilitate the establishment, preservation and strengthening of small businesses and businesses owned by women and minorities and service-disabled veterans and to encourage their participation in the school's procurement activities. Toward that end the School Board of Albemarle encourages these firms to compete and encourages other firms to provide for the participation of these firms through partnerships, joint ventures, subcontracts or other contractual opportunities. Offerors are asked, as part of their submission, to describe any planned use of such business in fulfilling this contract. Upon request, a list of certified businesses under this requirement shall be made available.
- QQ. STATE CORPORATION COMMISSION IDENTIFICATION NUMBER: Pursuant to Virginia Code § 2.2-4311.2(B), an Offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 is required to include in its bid or proposal the identification number issued to it by the State Corporation Commission (SCC). Any Offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law is required to include in its bid or proposal a statement describing why the Offeror is not required to be so authorized. Link to the Virginia State Corporation Commission site: <http://www.scc.virginia.gov/>.

- RR. TAXES: Include only taxes applicable to the project in this bid or proposal. The School Board is exempt from State Sales Tax and Federal Excise Tax. Tax Exemption Certificate indicating the County's tax-exempt status will be furnished by the School Board of Albemarle upon request.
- SS. TESTING AND INSPECTION: The School Board reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to the specifications.
- TT. TRANSPORTATION AND PACKAGING: All prices submitted must be FOB Destination - Freight Prepaid and Allowed. By submitting their offers, all offerors certify and warrant that the price offered for FOB destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.
- UU. USE OF BRAND NAMES: Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which the County, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The offeror is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the School Board to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in declaring a bid nonresponsive. Unless the offeror clearly indicates in its bid or proposal that the product offered is an equal product, such offer will be considered to offer the brand name product referenced in the solicitation.
- VV. VIRGINIA GOVERNMENTAL FRAUDS ACT: Each offeror is and shall be subject to the provisions of the Virginia Governmental Frauds Act, Virginia Code, Title 18.2, Chapter 12, Article 1.1. In compliance with this law, each offeror is required to submit a certification that its offer, or any claim resulting there from, is not the result of, or affected by, any act of collusion with another person engaged in the same line of business or commerce, or any act of fraud punishable under the Act. Any offeror who knowingly makes a false statement on the Certificate of No Collusion shall be guilty of a felony, as provided in Virginia Code § 18.2-498.5. As part of this offer a notarized Certificate of No Collusion must be submitted with the offer. Certificate attached.
- WW. The terms and conditions set forth above within this solicitation shall be deemed incorporated into any contract resulting from this procurement transaction, as if set forth therein verbatim.

XI. SPECIFIC TERMS AND CONDITIONS:

- A. ADDITIONAL SITES: The School Board of Albemarle reserves the right to add additional sites during the term of this contract as needed. When sites are added, all awarded Contractors will be contacted, and pricing will be requested. The additional site will be awarded to the contractor who submits the lowest pricing based on the requirements of that request. A contract modification will then be completed.
- B. AUDIT: The contractor shall retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the School Board of Albemarle, whichever is sooner. The agency, its authorized agents, and/or the School Board of Albemarle shall have full access to and the right to examine any of said materials during the said period.
- C. AWARD TO MULTIPLE OFFERORS: The School Board of Albemarle reserves the right to make multiple awards as a result of this solicitation. The award(s) will be made to the Offeror(s) meeting the requirements of the solicitation. The School Board of Albemarle reserves the right to conduct any tests it may deem advisable and to make all evaluations. The School Board also reserves the right to reject any or all offers, in whole or in part, to waive informalities and to delete items prior to making the award, whenever it is deemed in the sole opinion of the procuring public body to be in its best interest.

- D. **CONTRACTOR'S TITLE TO MATERIALS:** No materials or supplies for the work shall be purchased by the contractor or by any subcontractor subject to any chattel mortgage or under a conditional sales or other agreement by which an interest is retained by the seller. The contractor warrants that he has clear title to all materials and supplies for which he invoices for payment.
- E. **COOPERATIVE CONTRACTING:** This procurement is being conducted by School Board in accordance with the provisions of *Virginia Code* § 2.2-4304. Except for contracts for architectural and engineering services, if agreed to by the contractor, other public bodies may utilize this contract. The Contractor shall deal directly with any public body it authorizes to use the contract. School Board, its officials and staff are not responsible for placement of orders, invoicing, payments, contractual disputes, or any other transactions between the Contractor and any other public bodies, and in no event shall the School Board, its officials or staff be responsible for any costs, damages or injury resulting to any party from use of a School Board contract. The School Board assumes no responsibility for any notification of the availability of the contract for use by other public bodies, but the Contractor may conduct such notification.
- F. **DELIVERY AND STORAGE:** It shall be the responsibility of the contractor to make all arrangements for delivery, unloading, receiving, and storing materials in the building during installation. The owner will not assume any responsibility for receiving these shipments. Contractor shall check with the owner and make necessary arrangements for security and storage space in the building during installation.
- G. **DELIVERY NOTIFICATION:** The Agency shall be notified 72 hours prior to delivery of any items so that personnel may be available to allow access to the building and verify items received. Notification shall be made to:
- Title:** Assistant Director for Infrastructure and Support Services  
**Name:** Robert Rejonis  
**Phone:** 434-872-4569
- H. **ERROR IN EXTENSION OF PRICES:** In the case of error in the extension of prices the unit price shall govern.
- I. **INSPECTION OF JOB SITE:** The vendor is responsible for thorough examination of the documents and the project site prior to offering. Contractors will not be allowed extra compensation for conditions which could have been determined by examination of the documents and/or the site prior to submission of offers.
- J. **NEW EQUIPMENT:** Unless otherwise noted any equipment offers shall be new, unused, of current production and standard to the manufacturer. Where any part or nominal appurtenances of equipment are not described it shall be understood that all equipment and appurtenances standard to or recommended by the manufacturer for complete and safe use shall be included as part of this offer.
- K. **ORDERING OPTION:** The School Board of Albemarle, may during the first sixty (60) days after this contract is awarded, with the concurrence of the contractor, place additional orders under the contract at the original unit price through the issuance of separate purchase orders. The aggregate of such additional orders shall not exceed 100% of the quantity originally stated in the contract.
- L. **QUANTITIES:** Quantities set forth in this solicitation are estimates only, and the contractor shall supply at offered prices actual quantities as ordered, regardless of whether such total quantities are more or less than those shown.
- M. **RENEWAL OF CONTRACT:** Contract shall be for one-year beginning date of award with the option to renew under the terms of the original agreement for up to Four (4) additional one-year terms if agreed upon in writing by both parties. Prior to the expiration date of the initial contract or any subsequent renewal, the Contractor may request price adjustments to be effective during the upcoming contract period. Price increases shall be limited to no more than the percentage increase in the Consumer Price Index, Urban Wage Earners and Clerical Workers (CPI-W), U. S. City Average, Other Services, for the most recently published twelve months as published by the

U. S. Department of Labor, Bureau of Labor Statistics. The base price to which any adjustments will be made shall be the prices in effect during the contract term prior to the proposed term.

- N. **SCHOOL CONTRACTOR CERTIFICATION:** Contractor acknowledges that any contract resulting from this solicitation for services may require Contractor, Contractor's employees, or other persons within Contractor's control to have direct contact with Albemarle County Public School students on school property during regular school hours or during school-sponsored activities. As evidenced by the authorized signature below, Contractor hereby certifies to the County of Albemarle and to the Albemarle County School Board that all persons who will provide such services for or on behalf of the Contractor on public school property have not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child.

Contractor hereby acknowledges that, pursuant to *Virginia Code § 22.1-296.1*, any person making a materially false statement regarding any such offense shall be guilty of a Class I misdemeanor and, upon conviction, the fact of such conviction shall be grounds for the revocation of the contract to provide such services and, when relevant, the revocation of any license required to provide such services.

Contractor hereby agrees that this Certification shall be binding throughout the contract term, and that it will provide immediate notice to the County of Albemarle and the Albemarle County School Board of any event that renders this certification untrue.

- XII. **METHOD OF PAYMENT:** Non-recurring charges will be paid upon completion of work specified in the final agreement or contract. Monthly recurring charges will be paid per the County standard terms and conditions.

- XIII. **PRICING SCHEDULE:** See Attachment A.

- XIV. **ATTACHMENTS:**

ATTACHMENT A	Pricing Matrix
ATTACHMENT B	Offeror Data Sheet
ATTACHMENT C	State Corporation Commission & Registered Agent Form
ATTACHMENT D	Certification of No Collusion
ATTACHMENT E	Certification of Crimes Against Children and Acts of Moral Turpitude
ATTACHMENT F	Insurance Requirements
ATTACHMENT G	Proprietary/Confidential Information Identification
ATTACHMENT H	Sample Contract Form
ATTACHMENT Z	Fiber Specifications

**Attachment A – RFP# 2025-RFP-4013011**

**Pricing Matrix (Volume 2) Internet Connectivity – Fiber Connectivity**

Pricing for service specified in section IV (F) to the locations specified in section IV (E) this RFP (Evaluated Price based on all years plus non-recurring costs). Specify price per location and any discounts for multiple connections. Additions to these tables are permissible in order to accurately represent the services and pricing being offered, please do not remove any of the included tables.

Service – [Location] (specify per location)	Non-Recurring	Year 1 Recurring	YEARLY RECURRING PRICE PER LOCATION - Annual Renewals (Year 2-5) are at the discretion of ACPS.				
			Year 2	Year 3	Year 4	Year 5	Future Years
Fiber Construction (specify location)							
Bundling Multi-Circuit Discount							
Other							

Dark Fiber							
Bundling Multi-Circuit Discount							
Other							

Wavelength Service							
Bundling Multi-Circuit Discount							
Other							

Lit Service xxxGbps							
Bundling Multi-Circuit Discount							
Other							

Prices above are per location, include one pricing matrix per location. Show discounts for bundling the purchase of multiple circuits.

Detail of non-recurring costs:


**Attachment A – RFP# 2025-RFP-4013011**

Page 2

**Company:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Printed Name:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**ATTACHMENT B**

**OFFEROR DATA SHEET**

Note: The following information is required as part of your response to this solicitation.

1. Qualification: The vendor must have the capability and capacity in all respects to satisfy fully all of the contractual requirements.

2. Vendor's Primary Contact:

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

3. Years in Business: Indicate the length of time you have been in business providing this type of good or service:

\_\_\_\_\_ Years \_\_\_\_\_ Months

4. Vendor Information:

FIN or FEI Number: \_\_\_\_\_ If Company, Corporation, or Partnership

5. Indicate below a listing of at least four (4) current or recent accounts, either commercial or governmental, that your company is servicing, has serviced, or has provided similar goods. Include the length of service and the name, address, and telephone number of the point of contact.

A. Company: \_\_\_\_\_ Contact: \_\_\_\_\_  
Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
Dates of Service: \_\_\_\_\_ \$ Value: \_\_\_\_\_

B. Company: \_\_\_\_\_ Contact: \_\_\_\_\_  
Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
Dates of Service: \_\_\_\_\_ \$ Value: \_\_\_\_\_

C. Company: \_\_\_\_\_ Contact: \_\_\_\_\_  
Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
Dates of Service: \_\_\_\_\_ \$ Value: \_\_\_\_\_

D. Company: \_\_\_\_\_ Contact: \_\_\_\_\_  
Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
Dates of Service: \_\_\_\_\_ \$ Value: \_\_\_\_\_

I certify the accuracy of this information.

Signed: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

STATE CORPORATION COMMISSION & REGISTERED AGENT FORM

Virginia State Corporation Commission (SCC) registration information.

Code of Virginia § 13.1-757. A foreign corporation may not transact business in the Commonwealth until it obtains a certificate of authority from the Commission.

**The bidder:**

	<p>is a corporation or other business entity with the following Virginia SCC identification number: _____  <b>-OR-</b></p>
	<p>is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust <b>-OR-</b></p>
	<p>is not required to obtain a certificate of authority from the Virginia SCC, pursuant to <i>Virginia Code</i> § 13.1-757(B) because its sole contact(s) with the Commonwealth consist(s) of:</p> <ol style="list-style-type: none"> <li>1. Maintaining, defending, or settling any proceeding;</li> <li>2. Holding meetings of the board of directors or shareholders or carrying on other activities concerning internal corporate affairs;</li> <li>3. Maintaining accounts in financial institutions;</li> <li>4. Maintaining offices or agencies for the transfer, exchange, and registration of the corporation's own securities or maintaining trustees or depositories with respect to those securities;</li> <li>5. Selling through independent contractors;</li> <li>6. Soliciting or obtaining orders, whether by mail or through employees or agents or otherwise, if the orders require acceptance outside this Commonwealth before they become contracts;</li> <li>7. Creating or acquiring indebtedness, deeds of trust, and security interests in real or personal property;</li> <li>8. Securing or collecting debts or enforcing deeds of trust and security interests in property securing the debts; and holding, protecting, or maintaining property so acquired;</li> <li>9. Owning, protecting, and maintaining property;</li> <li>10. Conducting an isolated transaction that is completed within 30 consecutive days and that is not one in the course of similar transactions;</li> <li>11. For a period of less than 90 consecutive days, producing, directing, filming, crewing or acting in motion picture feature films, television series or commercials, or promotional films that are sent outside of the Commonwealth for processing, editing, marketing and distribution. The term "transacting business" as used in this subsection shall have no effect on personal jurisdiction under § 8.01-328.1; or</li> <li>12. Serving, without more, as a general partner of, or as a partner in a partnership which is a general partner of, a domestic or foreign limited partnership that does not otherwise transact business in the Commonwealth; or</li> <li>13. Transacting business in interstate commerce.</li> </ol>
	<p>is an out-of-state business entity that is including with this bid <b>an opinion of legal counsel</b> which accurately and completely discloses the undersigned bidder's current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of § 13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia. <b>Attach opinion of legal counsel to this form.</b></p>

**Registered Agent Information**

Please specify the Registered Agent who will accept service of process on your behalf.

Agent Name: \_\_\_\_\_

Physical Address (no Post Office Boxes):

\_\_\_\_\_  
\_\_\_\_\_

I certify the accuracy of this information.

Signed: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_

**ATTACHMENT D**

**CERTIFICATION OF NO COLLUSION**

The undersigned, acting on behalf of \_\_\_\_\_, does hereby certify in connection with the procurement and offer to which this Certification of No Collusion is attached that:

This offer is not the result of, or affected by, any act of collusion with another person engaged in the same line of business or commerce: nor is this offer the result of, or affected by, any act of fraud punishable under Article 1.1 of Chapter 12 of Title 18.2 Code of Virginia, 1950 as amended (§§ 18.2-498.1 *et seq.*)

\_\_\_\_\_  
Signature of Company Representative

\_\_\_\_\_  
Name of Company

\_\_\_\_\_  
Date

**CODE OF VIRGINIA**

§ 18.2-498.4. Duty to provide certified statement.

A. The Commonwealth, or any department or agency thereof, and any local government or any department or agency thereof, may require that any person seeking, offering or agreeing to transact business or commerce with it, or seeking, offering or agreeing to receive any portion of the public funds or moneys, submit a certification that the offer or agreement or any claim resulting thereon is not the result of, or affected by, any act of collusion with another person engaged in the same line of business or commerce, or any act of fraud punishable under this article. B. Any person required to submit a certified statement as provided in paragraph A above who knowingly makes a false statement shall be guilty of a Class 6 felony. (1980, c.472)

**ATTACHMENT E**

**CERTIFICATION OF CRIMES AGAINST CHILDREN  
AND ACTS OF MORAL TURPITUDE**

Contractor acknowledges that the implementation of this contract requires Contractor, Contractor’s employees and/or subcontractors to have direct contact with Albemarle County Public Schools’ students. Therefore, Contractor hereby certifies that neither Contractor nor, to the best of Contractor’s knowledge, its employees and/or subcontractors have been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child.

Contractor further certifies and shall indicate below whether Contractor and, to the best of Contractor’s knowledge, its employees and/or its subcontractors, who will have direct contact with Albemarle County Public School students, have been convicted of a crime of moral turpitude. Crimes of “moral turpitude” are those crimes involving lying, cheating or stealing.

For the purposes of this certification, "direct contact with students" means being in the presence of students during regular school hours or during school sponsored activities.

Contractor understands that, pursuant to Code of Virginia §22.1-296.1(C), making a materially false statement regarding offenses which are required to be included in the certification referenced above is a Class 1 misdemeanor and, upon conviction, the fact of such conviction shall be grounds for the revocation of the contract to provide such services and, when relevant, the revocation of any license required to provide such services. Albemarle County Public Schools shall not be liable for materially false statements regarding the certifications required under this Contract.



Have you or, to the best of your knowledge, any of your employees and/or subcontractors who will have direct contact with students been convicted of a crime of moral turpitude?

- NO
- YES (please explain)

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
**Contractor** \_\_\_\_\_  
**Date**

**By:** \_\_\_\_\_ **Title:** \_\_\_\_\_

## INSURANCE REQUIREMENTS

- A. **INSURANCE:** By signing and submitting a proposal under this solicitation, the offeror certifies that if awarded the contract, it will purchase and maintain, at its sole expense, and from a company or companies authorized to do business within the Commonwealth of Virginia, insurance policies containing the following types of coverages and minimum limits, protecting from claims which may arise out of or result from the Offeror's performance or non-performance of services under this Contract, or the performance or non-performance of services under this Contract by anyone directly or indirectly employed by the Offeror or for whose acts it may be liable:
- a. Workers' Compensation - Statutory requirements and benefits. Coverage is compulsory for employers of three or more employees, to include the employer. Businesses who hire subcontractors who will perform the same trade or are hired to fulfill contract requirements must include the subcontractor's employees when determining the total number of employees for workers compensation. A waiver of subrogation in favor of the School Board of Albemarle and its officers, employees, agents, and volunteers must be endorsed on the workers compensation policy. Contractors who fail to notify the School Board of increases in the number of employees that change their workers' compensation requirements under the Code of Virginia during the course of the contract shall be in noncompliance with the contract. This policy shall specifically list Virginia as a covered state.
  - b. Employer's Liability - \$1,000,000 each accident/\$1,000,000 each disease-policy limit/ \$1,000,000 each disease-each employee. This policy shall specifically list Virginia as a covered state.
  - c. Commercial General Liability - \$1,000,000 per occurrence/\$2,000,000 aggregate limit, and a per project aggregate limit of \$2,000,000. CGL form CG 2010 11/85 edition or its equivalent is required to be endorsed to the commercial general liability policy. Commercial General Liability is to include bodily injury and property damage, personal injury, advertising injury, contractual liability, and premises, operations and products and completed operations coverage. The School Board of Albemarle and its officers, employees' agents and volunteers must be named as additional insureds and be so endorsed on the policy on a primary and non-contributory basis. CG 20 01 04 13 or its equivalent is required to be endorsed to the commercial general liability policy. A waiver of subrogation in favor of the School Board of Albemarle County is required on the commercial general liability policy.
  - d. Automobile Liability - \$1,000,000 per accident. Coverage is to include hired, owned, non-owned, temporary, and leased vehicles. An additional insured endorsement in favor of the School Board of Albemarle and its officers, employees, agents, and volunteers is required on the Commercial auto policy on a primary and non-contributory basis. CA 04 49 11 16 or its equivalent is required to be endorsed to the commercial auto policy. A waiver of subrogation naming the School Board of Albemarle and its officers, employees, agents and volunteers is also required on the commercial auto policy.
  - e. Umbrella Liability Coverage- minimum coverage of \$1,000,000 or greater; must be follow form and go over the underlying general liability, commercial auto, and employer's liability policies. The School Board of Albemarle and its officers, employees, agents, and volunteers must be named as additional insureds and be so endorsed on the umbrella policy on a primary and non-contributory basis. A waiver of subrogation naming the School Board of Albemarle and its officers, employees, agents, and volunteers is also required on the umbrella policy.
  - f. Professional (E&O) Liability Insurance: N/A
  - g. Sex Abuse/Molestation N/A
  - h. Cyber Liability- \$3,000,000
  - i. Environmental/pollution- N/A All insurance coverage:
    1. shall be issued by an insurance carrier authorized to do business within the Commonwealth of Virginia and rated A – VIII or better, by A. M. Best Company or equivalent rating from an alternate recognized ratings agency, and otherwise acceptable to the School Board.
    2. shall be kept in force throughout performance of services.

Attachment F 1

3. shall be an occurrence-based policy; professional liability may be claims made basis.
4. shall include completed operations coverage.
5. shall contain a cross liability or severability of interest clause or endorsement. Insurance covering the specified additional insured shall be primary and non-contributory, and all other insurance carried by the additional insureds shall be excess insurance.
6. where additional insured required, such policy shall not have a restriction on the limits of coverage provided to the School Board as an additional insured. The School Board shall be entitled to protection up to the full limits of the offerors' policy regardless of the minimum requirements specified in the Contract.

**Proof of Insurance:** Prior to performance of any services or delivery of goods, the Offeror shall (i) have all required insurance coverage in effect; (ii) the Offeror shall deliver to the School Board certificates of insurance for all lines of coverage. The Offeror shall be responsible that such coverage evidenced thereby shall not be substantially modified or canceled without 30 days prior written notice to the School Board; and (iii) the Offeror shall deliver to the School Board endorsements to the policies which require the School Board and its officials, officers, employees, agents, and volunteers be named as "additional insured". Policies which require this endorsement include Commercial General Liability, Automobile Liability and umbrella or excess liability coverage as detailed below. Such endorsements must be approved by the School Board, and (iv) upon the request of the School Board, provide any other documentation satisfactory to the School Board in its sole discretion, evidencing the required insurance coverage, including but not limited to a copy of the insurance policy and evidence of payment of policy premiums. The Offeror shall require each of its subcontractors and suppliers to have coverage per the requirements herein in effect, prior to the performance of any services by such subcontractors and suppliers. Further, the Offeror shall ensure that all Required Insurance coverages of its subcontractors and suppliers is and remains in effect during performance of their services on the Project and certifies by commencement of the Work that this insurance and that of subcontractors is in effect and meets the requirements set forth herein. The School Board shall have no responsibility to verify compliance by the Offeror or its subcontractors and suppliers.

**Effect of Insurance:** Compliance with insurance requirements shall not relieve the Offeror of any responsibility to indemnify the School Board for any liability to the School Board, as specified in any other provision of this contract, and the School Board shall be entitled to pursue any remedy in law or equity if the Offeror fails to comply with the contractual provisions of this contract. Indemnity obligations specified elsewhere in this Contract shall not be negated or reduced by virtue of any insurance carrier's denial of insurance coverage for the occurrence or event which is the subject matter of the claim, or by any insurance carrier's refusal to defend any named insured.

**Waiver of Subrogation:** The Offeror agrees to release and discharge the School Board of and from all liability to the Offeror, and to anyone claiming by, through or under the Offeror, by subrogation or otherwise, on account of any loss or damage to tools, machinery, equipment or other property, however caused.

**Sovereign Immunity:** Nothing contained herein shall affect, or shall be deemed to affect, a waiver of the School Board's sovereign immunity under law.

**Right to Revise or Reject:** The School Board reserves the right, but not the obligation, to revise any insurance requirement not limited to limits, coverages, and endorsements, or reject any insurance policies which fail to meet the criteria stated herein. Additionally, the School Board reserves the right, but not the obligation, to review and reject any insurer providing coverage due to its poor financial condition or failure to operate legally.

**Umbrella or Excess Liability Coverage** shall provide additional coverage limits over the underlying commercial general liability, commercial automobile, and employer's liability insurance with the broadest coverage available between the umbrella or excess liability policy and the underlying policies. This insurance shall name the School Board and its officials, officers, and employees and agents as "additional insureds" by **endorsement** to the Umbrella or Excess Liability policy on a primary and noncontributory basis. Such policy shall not have a restriction on the limits of coverage provided to the School Board of Albemarle as an additional insured. The School Board of Albemarle shall be entitled to protection up to the full limits of the Offeror's policy regardless of the minimum requirements specified in this contract.

**Professional Liability Insurance:** At its sole expense, and prior to commencing any activities under this Agreement, Offeror shall secure professional liability insurance, covering any damages caused by the negligent or wrongful acts or omissions of the Offeror, its employees and agents in the performance of this Agreement, with coverage in an amount not less than \$1,000,000 per claim/\$2,000,000 aggregate ("Required Insurance"). Offeror shall maintain the Required Insurance in effect throughout the Term of this Agreement and for a period of three (3) years following final acceptance of the Project by the School Board. Upon execution of this Agreement, Offeror shall provide the School Board with a certificate of insurance, or other written documentation satisfactory to the School Board in its sole discretion, issued by Offeror's insurance company(ies), confirming the Required Insurance and the beginning and ending date(s) of Contractor's policy(ies). Upon receipt of any notice, verbal or written, that the Required Insurance is subject to cancellation, Offeror shall immediately (within one business day) notify the School Board. Offeror's failure to comply with any of the requirements of this Section shall constitute a material breach of this Agreement entitling the School Board to terminate this Agreement without notice to Offeror and without penalty to the School Board.



## Understanding the Acord Certificate of Insurance



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
01/01/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

1. PRODUCER  
Insurance Agent/Broker who issues certificate.

PRODUCER  
John Doe Insurance Broker  
Ph. (123)456-7891  
P.O. Box 123456  
Charlottesville, VA 22903

CONTACT NAME: John Doe, Agent  
PHONE (A/C, No. Ext): (123)456-7891 FAX (A/C, No): (123)456-7890  
E-MAIL ADDRESS:  
INSURER(S) AFFORDING COVERAGE  
INSURER A: Insurance Company 1 123456  
INSURER B: Insurance Company 2 789101  
INSURER C: Insurance Company 3 ABCXYZ  
INSURER D: Insurance Company 4 11223344  
INSURER E:  
INSURER F:

7. DATE CERTIFICATE ISSUED  
Must be current

2. NAMED INSURED  
Must be the legal name of the contracting party.

INSURED  
ACME VENDOR  
P.O.Box 456789  
Charlottesville, VA 22911

8. POLICY EFFECTIVE DATE  
Must be prior to or coincidental with effective date of contract or event.

9. POLICY EXPIRATION DATE  
If occurrence form, date must be on or after termination of contract or event.

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

3. TYPES OF INSURANCE  
Must include the types of insurance required by the contract.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL INSURER	SUBROGATION WAIVED	POLICY NUMBER	POLICY EFF. DATE (MM/DD/YYYY)	POLICY EXP. DATE (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input checked="" type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR	Y	Y	123456	01/01/2014	01/01/2015	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Per Occurrence) \$ 1,000,000 MED EXP (per person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/POP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	Y		789101	01/01/2014	01/01/2015	COMBINED SINGLE LIMIT (Per accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	UMBRELLA LIAB EXCESS LIAB DED. RETENTION \$ 10,000	Y		1122334455	01/01/2014	01/01/2015	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000
C	WORKERS COMPENSATION AND EMPLOYERS LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER MEMBER EXCLUDED? (Mandatory in N/A) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A	Y	AABBCC112233	01/01/2014	01/01/2015	<input checked="" type="checkbox"/> WC STATUTORY LIMITS OTH. ER. E.L. EACH ACCIDENT \$ 100,000 E.L. DISEASE - EA EMPLOYEE \$ 100,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
D	Professional Liability			XXYYZZ1098	01/01/2014	01/01/2015	\$1,000,000 (Claim) \$2,000,000 (Agg) \$50,000 SIR

4. POLICY FORM  
"Claims Made" or "Occurrence" form.

5. ADDITIONAL INSURED  
Albemarle County must be named and endorsed as an additional insured.

10. LIMITS OF INSURANCE  
Must be the same or greater than required by the contract.

11. DESCRIPTION OF OPERATIONS  
Albemarle County is named as insured additional here; place and event sometimes described here.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
  
The County of Albemarle, Virginia [and/or the County School Board of Albemarle County, Virginia], its officers, agents, and employees are named as additional insureds on all listed insurance coverage, except for workers' compensation and professional liability, and are so endorsed to the policy.

6. CERTIFICATE HOLDER  
must be Albemarle County

CERTIFICATE HOLDER  
Albemarle County  
401 McIntire Road  
Charlottesville, VA 22902

CANCELLATION  
SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  
AUTHORIZED REPRESENTATIVE  
John Doe

12. AUTHORIZED REPRESENTATIVE  
Must be signed, not stamped.





ATTACHMENT H



**CONTRACT #«number»**

«Company» «Address1»

«Address2»

«City», «State» «PostalCode»

[corporate status, as confirmed by SCC] (i.e. **“a Virginia Corporation” or “a [name of state] Partnership, etc.)**

**(Contractor)**

**SCHOOL BOARD OF ALBEMARLE COUNTY, VIRGINIA,  
a body corporate under the laws of the Commonwealth of Virginia,**

401 McIntire Road

Albemarle, Virginia 22902

**(School Board)**

This Agreement (the “Agreement” or “Contract”) made and entered into on this \_\_\_\_\* day of \_\_\_\_\_\* of 2018, between the Contractor as identified above and the School Board, collectively, the Parties, hereby agree, in consideration of the mutual covenants and stipulations set forth below:

1. Scope of Work: Contractor agrees to perform such goods or services as specified in the School Board [Request for Proposals/Invitation for Bids] [RFP/IFB] # [20XX-XXXXX-XX] documentation, and said [RFP/IFB] is hereby incorporated in its entirety by reference and made a part of this Agreement. The detailed scope of work for this contract is included herewith as Exhibit A.
2. Incorporation of Documents and Order of Precedence: To the extent that it does not conflict with the terms of this agreement or the [RFP/IFB], the Contractor’s proposal/bid, dated [month day, year], is hereby incorporated by reference and made a part of this Agreement. In the event that a conflict or ambiguity exists or is created between this Agreement, the [RFP/IFB], or Contractor’s proposal/bid, the terms of this Agreement first and the [RFP/IFB] second, if necessary, shall govern and supersede any such conflicting or ambiguous terms.
3. Payment/Consideration Schedule: In consideration of the work to be performed by Contractor, as set forth in the section entitled, “Scope of Work,” the School Board agrees to pay Contractor for completed and accepted work as ordered under this Contract upon receipt of a valid invoice and, if not subject to a contract claim or claim for additional compensation as described herein, as determined by the School Board. A valid invoice shall be an invoice submitted for completed and accepted work and shall include detailed hours worked under each rate category, each hour of equipment used, and the rates for each of the forgoing in accordance with Contract Exhibit B, attached hereto. Use the following sentences for term contracts wherein orders will be placed pursuant to rates established by said term contract. Prior to start of work, Contractor will provide and the Parties shall agree to a not-to-exceed proposal for any project when requested by the School Board. The not-to-exceed proposal shall include estimated, detailed hours worked under each rate category, estimated hours for each category of equipment, [and the rates for each of the forgoing in

accordance with contract Exhibit B, attached hereto.] [Detailed pricing and maximum liability to the School Board for this Agreement is included herewith as Exhibit B.]

4. Term: The School Board's requirements of the products/services hereinafter specified are for the term of date of contract award and terminating 365 [or such completion date or period as determined by the solicitation/requirements] days after contract award, [with optional renewal clause for up to four (4) additional one (1) year terms. Renewal shall not be automatic, and any and all extensions shall by written agreement and signed by both parties in the same manner as the Agreement was executed.]
5. Non-Appropriation: The continuation of the terms, conditions, and provisions of this Agreement beyond June 30 of any year, the end of the School Board's fiscal year, are subject to its approval and ratification by the School Board and appropriation by them of the necessary money to fund said contract for each succeeding year. In the event funds are not appropriated and budgeted in any fiscal year for payments due under this Agreement, the School Board shall immediately notify Contractor of such occurrence, and this Agreement shall terminate on the last day of the fiscal year for which appropriations were received without penalty or expense to the School Board of any kind whatsoever.
6. Preconditions to Obligation: It is understood and agreed between the parties to this contract that the School Board shall not be obligated to purchase or pay for materials by such contract unless and until they are ordered and delivered, and that quantities may be increased or decreased as required.
7. Faith-based Organizations: School Board does not discriminate against faith-based organizations in accordance with Code of Virginia §2.2-4343.1.
8. Nondiscrimination: During the performance of this contract, Contractor agrees as follows:
  - A. Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of Contractor. Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this Nondiscrimination clause.
  - B. Contractor, in all solicitations or advertisements for employees placed by or on behalf of Contractor, will state that Contractor is an equal opportunity employer.
  - C. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
  - D. Contractor shall include the provisions of the foregoing paragraphs A, B, and C in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
9. Drug-Free Workplace: During the performance of this contract, pursuant to Virginia Code Section § 2.2-4312, Contractor agrees to:
  - A. Provide a drug-free workplace for Contractor's employees.
  - B. Post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition.
  - C. State in all solicitations or advertisements for employees placed by or on behalf of Contractor that Contractor maintains a drug-free workplace.

- D. Include the provisions of the foregoing clauses in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
10. Compliance with Immigration Laws: Contractor agrees that he does not and shall not during the performance of this Agreement knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986, in accordance with the Code of Virginia, §2.2-4311.1.
  11. Business Entity Registration. Pursuant to Virginia Code § 2.2-4311.2, Contractor shall be registered and authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 or as otherwise required by law. Contractor shall submit proof of such registration to the School Board. Additionally, Contractor shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth, if so required under Title 13.1 or Title 50, to be revoked or canceled at any time during the term of the Agreement.
  12. Compliance with All Laws: Contractor shall comply with all federal, state, and local statutes, ordinances, and regulations now in effect or hereafter adopted, in the performance of scope of work set forth herein. Contractor represents that it possesses all necessary licenses and permits required to conduct its business and will acquire any additional licenses and permits necessary for performance of this Agreement prior to the initiation of work.
  13. Business License Requirement: If Contractor is a business located in Albemarle County, Virginia or at any time during the performance of this Agreement obtains situs for purposes of business license taxes, it shall be unlawful for such business to conduct or engage in such business, trade, or occupation without having first obtained the proper license from the Albemarle County Department of Finance. Contractor covenants that it has a business license where one is required to perform this Agreement.
  14. Non-Assignment: All of the conditions and provisions in this Agreement shall extend to and bind the legal representatives, successors and assigns of the respective parties. Neither party to the Agreement shall assign or transfer their interest in the contract without the prior written consent of the other, which shall not be unreasonably withheld.
  15. Audit: The Contractor shall maintain full and accurate records with respect to all matters covered under the Agreement including, without limitation, accounting records, written policies and procedures, time records, telephone records, reproduction cost records, travel and living expense records and any other supporting evidence necessary to substantiate charges related to the Agreement. Contractor's records shall be open to inspection and subject to audit and/or reproduction, during normal working hours by the School Board and its employees, agents or authorized representatives to the extent necessary to adequately permit evaluation and verification of any invoices, payments, or claims submitted by Contractor pursuant to this Agreement. Such records subject to examination shall also include, without limitation, those allocations as they may apply to costs associated with the contract. The School Board's employees, agents, or authorized representatives shall have access to the Contractor's facilities, shall have access to all necessary records, and shall be provided adequate and appropriate work space, in order to conduct audits in compliance with this paragraph.
  16. Termination with Cause: In the event that Contractor shall for any reason or through any cause be in default of the terms of this Agreement, the School Board may give Contractor written notice of such default by certified mail/return receipt requested at the address set forth in Section 20 herein. Unless otherwise provided, Contractor shall have ten (10) days from the date such notice is mailed in which to cure the default. Upon failure of Contractor to cure the default, School Board may immediately cancel and terminate this Agreement as of the mailing date of the default notice. Upon

termination, Contractor shall withdraw its personnel and equipment, cease performance of any further work under the Agreement, and turn over to the School Board any work in process for which payment has been made. In the event of violations of law, safety or health standards and regulations, this Agreement may be immediately cancelled and terminated by School Board, and provisions herein with respect to opportunity to cure default shall not be applicable.

17. Termination without Cause: The School Board may at any time, and for any reason, terminate this Agreement by written notice to Contractor specifying the termination date, which shall be not less than thirty (30) days from the date such notice is mailed. In the event of such termination, Contractor shall be paid such amount as shall compensate Contractor for the work satisfactorily completed, and accepted by School Board, at the time of termination. If School Board terminates this Agreement without cause, Contractor shall withdraw its personnel and equipment, cease performance of any further work under this Agreement, and turn over to School Board any work completed or in process for which payment has been made.
18. Choice of Laws and Venue: This Agreement shall be governed by the provisions hereof and by the laws of the Commonwealth of Virginia, excepting the law governing conflicts of laws. Disputes arising out of this Agreement shall be resolved in the courts of the Commonwealth of Virginia in and for Albemarle County.
19. Indemnification and Hold Harmless: It is understood and agreed that Contractor hereby assumes the entire responsibility and liability for any and all damages to persons or property caused by or resulting from or arising out of any act or omission on the part of Contractor, its subcontractors, agents, or employees under or in connection with this Agreement or the performance or failure to perform any work required by this Agreement. Contractor agrees to indemnify and hold harmless the School Board and its agents, volunteers, servants, employees, and officials from and against any and all claims, losses, or expenses, including reasonable attorney's fees and litigation expenses suffered by any indemnified party or entity as the result of claims or suits due to, arising out of or in connection with (a) any and all such damages, real or alleged, (b) the violation of any law applicable to this Agreement, and (c) the performance of the work by Contractor or those for whom Contractor is legally liable. Upon written demand by the School Board, Contractor shall assume and defend at Contractor's sole expense any and all such suits or defense of claims made against the School Board, its agents, volunteers, servants, employees, or officials.
20. Notices: All notices and requests required or permitted hereunder shall be sent by United States certified mail, return receipt requested, and to be effective, shall be postmarked not later than the final date for giving of such notice, or such notices may be sent by commercial messenger service, in which event, to be effective, such notices shall be delivered to a commercial messenger service not later than the final date for giving such notice.

Notices for School Board shall be addressed as follows:

[name of your project manager]  
[Name of school, department, or division]  
[street/ mailing address]  
[Charlottesville, VA 22902]

With a copy to:

Allison McNally  
Chief Procurement Officer  
401 McIntire Rd. 248  
Charlottesville, VA 22902

Notices for Contractor shall be addressed as follows:

[Contractor responsible party name]  
[Contractor Business Name]  
[street/mailing address]  
[City, State, zip]

Such addresses may be changed at any time and from time to time by like written notice given by either party to the other.

21. Entire Agreement: This Agreement and the documents incorporated by reference and included expressly as Exhibits to this Agreement constitute the entire agreement between the Parties. This Agreement supersedes all prior written or oral agreements or proposals between the parties, regarding the subject matter of this Agreement. This Agreement may not be modified except in a writing signed by both parties that is expressly stated to be an amendment hereto.
22. Independent Contractor: Contractor shall agree and covenant that it is and shall be at all times, an independent contractor and, as such, shall have and maintain complete control over all of its employees and operations. Neither the Contractor nor anyone employed by it shall be, represent, act, purport to act, or be deemed to be an agent, representative, employee or servant of the School Board. Nothing in this section shall be deemed to absolve or otherwise limit the Contractor's liability and responsibility to safely and correctly perform its duties under this Agreement.
23. Waiver: No failure of School Board to exercise any right or power given to it by law or by this Agreement or to insist upon strict compliance by Contractor with any of the provisions of this Agreement, and no custom or practice of the parties at variance with the terms hereof, shall constitute a waiver of the School Board's right to demand strict compliance with the terms of this Agreement.
24. Interpretation: Whenever the context hereof shall require, the singular shall include the plural, the plural the singular, and the use of any gender shall be applicable to all genders.
25. Severability: The provisions of this Agreement shall be deemed to be severable, and should any one or more of such provisions be declared or adjudged to be invalid or unenforceable, the remaining provisions shall be unaffected thereby and shall remain in full force and effect.
26. Cooperative Procurement: This Agreement was awarded in accordance with Section 2.2-4304 of the Virginia Public Procurement Act (VPPA), and in accordance with the Purchasing Manual of Albemarle County and the School Board. The procurement was conducted on behalf of the School Board and other public bodies. Therefore, pursuant to Code Section 2.2-4304, other public bodies and agencies shall have the right to utilize the provisions of the Agreement. However, when other public bodies and agencies utilize the contract, Contractor must establish a separate contractual relationship between it and the other party. Under no circumstances shall the School Board be a party to or incur any obligations or responsibilities, contractual or otherwise, in association with these contractual agreements between the Contractor and another public body or agency.
27. Contract Claims by Contractor: Prompt knowledge by the School Board of an existing or impending claim for damages or other relief may alter the plans, scheduling, or other action of the School Board and/or result in mitigation or elimination of the effects of the claim. Therefore, a written statement providing the School Board with notice of the Contractor's intention to file a claim which (i) describes the act or omission by the School Board or its agents that the Contractor contends caused it damages or entitles it to other relief; and (ii) provides a description of the nature and amount of the

claim. Such written statement shall be submitted to the Purchasing Office of the Albemarle County Department of Finance within 20 days of the time of the occurrence or beginning of the work upon which the claim is based; provided, however, if such damage is deemed certain in the opinion of the Contractor to result from its acting on an order from the School Board, it shall immediately take written exception to the order. For purposes of this provision, "claim" shall include, without limitation, any request for an increase in the Agreement price or time and any request for equitable adjustment. Submission of a notice of claim as specified shall be mandatory, and failure to submit such notice shall be a conclusive waiver to such claim for damages or other relief by the Contractor. Neither an oral notice or statement, nor an untimely notice or statement will be sufficient to satisfy the requirements herein. The School Board will review the claim and render a final decision in writing within thirty (30) days of receipt of Contractor's written request for a final decision. Such decision shall be final and binding to the fullest extent allowed by law.

28. Claims for Extra Compensation: If Contractor encounters work and services not included in this Agreement or any supplement thereto but which in the opinion of Contractor is necessary for the successful completion of the Agreement and requires extra compensation, Contractor shall, before it begins the work on which it bases its claim, promptly notify the Purchasing Office of the Albemarle County Department of Finance in writing of its intention to perform the work and to make claim for extra compensation. Notification by Contractor under the terms of this paragraph shall not be construed as proving the validity of the claim. No claim for extra compensation will be filed or considered unless notification is given as herein set forth. Upon notification, the School Board shall promptly review any claim for extra compensation. If a claim is accepted by the School Board, it shall be paid as extra work in accordance with the terms of a supplemental agreement executed by the parties before such work is begun. The amounts claimed as extra compensation by Contractor shall be separately itemized, become a part of the claim, and serve as documentation thereto. The amounts itemized shall be in sufficient detail to enable the School Board to analyze the need for the extra work and the costs claimed for the work.
29. Payments to Subcontractors: In accordance with Virginia Code Section 2.2-4354 of the Virginia Public Procurement Act, the Contractor shall make payment to all subcontractors, as defined in the Code, within seven (7) days after receipt of payment from the School Board; or, shall notify the School Board and the subcontractor in writing of the intention to withhold all or part of the amount due with the reason for nonpayment. In the event payment is not made as noted, the Contractor shall pay interest at the rate of one percent (1%) per month unless otherwise provided in the contract to the subcontractor on all amounts that remain unpaid after seven (7) days except for the amounts withheld as provided herein. These same requirements shall be included in each subcontract and shall be applicable to each lower-tier subcontractor. The Contractor shall provide the School Board with its social security number or federal taxpayer identification number prior to any payment being made under this Agreement.
30. Insurance: Contractor agrees to secure and maintain in full force and effect at all times during the term of this Agreement, the following policies of insurance: (Subject to change depending on the solicitation)
  - A. Workers' Compensation Insurance of not less than \$500,000.
  - B. Comprehensive General Liability Insurance, including contractual liability and products and completed operations liability coverages, in an amount not less than one million dollars (\$1,000,000) combined single limits (CSL).
  - C. Automobile Liability Insurance including coverage for non-owned and hired vehicles in an amount not less than one million dollars (\$1,000,000) combined single limits (CSL).
  - D. Errors and Omissions (Professional Liability) Insurance at limits not less than one million dollars (\$1,000,000). [NOTE: Delete if not needed.]

All policies of insurance required herein shall be written by insurance companies licensed to conduct the business of insurance in Virginia and acceptable to the School Board, and shall carry the provision that the insurance will not be cancelled or materially modified without thirty days (30) prior written notice to the School Board. In certain cases, where coverage is unavailable through licensed carriers, certificates of insurance written by a Surplus Lines Carrier authorized by the Virginia State Corporation Commission to transact the business of insurance in Virginia and acceptable to the School Board may be approved. Contractor shall furnish the School Board with certificate of insurance showing Contractor's compliance with the foregoing requirements.

For all insurance coverage except Workers' Compensation and Professional Liability, the School Board and its officers, employees, agents and volunteers must be named as additional insureds and shall be so endorsed to the policy or policies.

31. Payment/Performance Bonds: Contractor shall furnish to the School Board a payment bond and a performance bond in conformity with Va. Code § 2.2-4337 and/or 2.2-4339 [choose one-then delete this note] each payable to the School Board and each in the sum of the Agreement amount. The performance bond shall be conditioned upon the faithful performance of the Agreement in strict conformity with the terms and conditions of the Agreement, and the payment bond shall be conditioned upon the prompt payment for all such material furnished or labor supplied or performed in the prosecution of the work. Each of the bonds shall be executed by one or more surety companies selected by Contractor which are licensed and legally authorized to conduct the business of insurance, including surety, within the Commonwealth of Virginia.
  
32. School Contractor Certification: Pursuant to Virginia Code Section 22.1-296.1, Contractor and agrees and certifies by his signature below that any and all persons who will provide services for or on behalf of the Contractor on public school property have not been convicted of a felony; any offense involving the sexual molestation, physical or sexual abuse or rape of a child; or any offense for which registration is required as defined in Virginia Code Section 9.1-902. Contractor hereby agrees that this Certification shall be binding throughout the contract term and that it will provide immediate notice to the County of Albemarle and the Albemarle County School Board of any event that renders this certification untrue.

Contractor hereby acknowledges that any person making a materially false statement regarding any such offense shall be guilty of a class 1 misdemeanor and, upon conviction, the fact of such conviction shall be grounds for the revocation of this Agreement and, when relevant, the revocation of any license required to provide such services.

33. Other:

**CONTRACTOR'S ACCEPTANCE**

Company \_\_\_\_\_

SIGNATURE \_\_\_\_\_

NAME (type/print) \_\_\_\_\_

TITLE \_\_\_\_\_

DATE \_\_\_\_\_

**SCHOOL BOARD'S ACCEPTANCE**

County School Board of Albemarle County, Virginia

SIGNATURE \_\_\_\_\_

NAME (type/print) Allison McNally

TITLE Chief Procurement Officer

DATE \_\_\_\_\_

**NOTARY CERTIFICATE FOR CONTRACTOR**

STATE OF \_\_\_\_\_

CITY/COUNTY OF \_\_\_\_\_, to-wit:

The foregoing instrument was acknowledged before me this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by \_\_\_\_\_, of \_\_\_\_\_, a \_\_\_\_\_ corporation, on behalf of the corporation. He/She is personally known to be or has produced \_\_\_\_\_ as proper identification.

\_\_\_\_\_  
Notary Public

My Commission expires: \_\_\_\_\_

My Registration Number: \_\_\_\_\_

## Attachment Z

1. **Self-Provisioned Fiber Proposals:** The county requests and will evaluate proposals that provides a special construction project for an Albemarle Public Schools owned fiber network, the equipment, the maintenance and the operations of high-speed broadband network. The proposals should contain pricing to provide a minimum of 12 strands of single-mode fiber from the ACPS Primary Data Center Site to each remote location.
2. The County reserves the right to add additional sites to the current requirements under the Self-Provisioned option or other non-E-Rate funded options.
3. The annual maintenance and the operations of the high-speed broadband network may be by a third party.

**F. Special School/Community Option for Self-Provisioned:** In the case that a Self-Provisioned Option is chosen by the County, ACPS/Albemarle County may invoke the Option to pay for any incremental costs including, but not limited to additional strands of single mode fiber, splice cases, vaults and cable route construction between locations outside of the E-Rate program. The additional single mode fiber strands and hand holes are listed as an option on the submission form for Self-Provisioning.

### **G. General Specifications and Requirements for Self-Provisioned Fiber Option:**

Any product manufacturer specified in this RFP shall reference and incorporate the language "or equivalent standard" regardless of whether or not this was stated in the context of the manufacturer preference. All substitutions must meet the equivalent standard.

1. County/ACPS anticipates all construction shall occur using VDOT right-of-way or on County/ACPS owned property unless, as agreed by the County, no option can be determined to meet this requirement. The contractor will secure all necessary permits and easements before construction. The contractor may propose alternative right-of-way construction that meets the selection criteria and contractor will be responsible for any and all costs, necessary permits and easements attributed to proposed alternatives to be included their proposal.
2. Where public right-of-way is not available; the contractor shall arrange for all necessary permits and easements from property owners along the cable route. Private easements shall require the contractor to collaborate with the Albemarle Attorney's Office to review and finalize all private easements. The county will provide assistance after the contractor identifies the need for a private easement and the approximate location and specifics regarding the description to be included in an easement deed drafted by the county attorney and subsequently requested of the property owner.
3. The contractor shall adhere to all field engineering standards and laws concerning the positioning of all constructed facilities.
4. The contractor is required to notify Miss Utility of Virginia for the location of any proposed excavation in order to have all existing utilities marked appropriately. Excavation on any Albemarle County property or and other private property requires notification of that owner in order to locate private utility lines. The contractor shall be bound by the marking time standards for private/public utilities as those marked under Miss Utility of Virginia.

## Attachment Z

5. The entire cable route shall be piped in 2" conduit, PVC schedule 40/HDPE SDR 13.5 equivalent or superior, unless otherwise specified. Pipe sweep must not exceed 90 degrees at any one point and a bend radius of 40 inches or greater must be maintained for all HDPE pipe.
6. Pipe installations shall be proofed by the contractor with an ACPS inspector present using a 1.75-inch round mandrel to insure integrity and conformity. Pipe between vaults shall not exceed a maximum 50lb tensile load on the pull string and mandrel. Additional vaults or other corrective measures shall be taken as specified by the project manager/inspector to remedy deficient pipe at contractor's expense.
7. When boring under railroads, primary public roadways, including all restricted or limited access roads, divided roads, or roads larger than two lanes excluding turn lanes; 4" conduit is required, unless otherwise specified by ACPS, with a minimum cover depth of 36 inches, with the pipe load rating to be determined by VDOT or other governing body requirements.
8. Conduit depth shall be maintained between 24-36 inches, installation below 36 inches and above 48 inches is permissible as required, and installation above 24 inches requires project manager approval and possibly VDOT or other approval.
9. Fill shall be free from large debris and suitable for use as backfill.
10. Trash shall not be buried and will result in a fine.
11. Installation under roadways/parking lots/sidewalks will be performed by directional boring, pavement cuts shall only be allowed where absolutely necessary and require County approval. Paved surfaces must be properly repaired; compacted fill meeting VDOT requirements, and replacement surface to match existing surface.
12. Open trenching is discouraged except where absolutely necessary and shall be only as approved by ACPS and VDOT where applicable.
13. All soil erosion and other environmental regulations, Federal, State or Local, must be met for excavation areas.
14. Restoration work shall be performed wherever the ground is disturbed; compact soil, rake to match original grade, mulch/sod/seed to match prior cover. Areas that settle, wash or are otherwise disturbed must be revisited for additional restoration to original surface cover conditions.
15. Restoration work must be completed within one business day of closing an excavation. The contractor shall not open a work area greater than that which can be restored in the specified time.
16. All work areas must be protected by proper signage and physical barriers. Leaving of open excavation areas is discouraged but where absolutely necessary proper barriers, temporary cover and signage/flagging must be provided per local/state/federal regulation.
17. Traffic/pedestrian control shall be maintained as determined by ordinance or permit requirement.

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18. All fiber optic cable installed shall be of armored outside plant grade, loose-tube construction, with moisture protection; consisting of single mode 9/125/250-micron class fiber, low loss water band capable, 0.25dB/km@1550nm, 0.35dB/km@1383nm, 0.35dB/km@1310nm, ITU-T G.652.D or superior. Small cross-section cable is preferred.
19. It is recommended that Contractor test the fiber (on reel) before installation to ensure that fiber was not damaged in shipment as Contractor is responsible for cable and fibers within it until accepted by ACPS.
20. In-ground pull/splice vaults/handboxes shall be placed at reasonable intervals to facilitate this and future cable installation. This is typically in the range of 400-800 feet based on the amount of turn in the conduit. On exceptionally straight conduit runs 1,200 feet may be possible; at no time should 1,200 feet be exceeded except where approved by project manager. All installations shall be proposed to the ACPS or County contract point of contact for approval prior to installation.

All hand-holes placed inside public right-of-way must meet all Right of Way owner standards for traffic loading and be approved by the Right of Way Owner and designated department of transportation.

Hand-holes placed will be a minimum of 17" x 30" x 18", with open bottom, constructed of polymer concrete consisting of sand and aggregate bound together with polymer resin, or plastic hybrid in non-traffic areas. Upsizing of hand-hole will be determined to accommodate anticipated splice cases and cable slack. Mesh shall be placed in the bottom of the hand-hole with 6" of pea gravel. Hand-holes placed along any right-of-way shall be AASHTO H-20 rated with 20K lids where traffic loading is anticipated, otherwise TIER 15 is acceptable. All hand-holes and lids shall comply with the NESC for loading. The Contractor shall reference the Contract Documents to determine if a special or different hand-hole is required (within some city limits). Hand-holes shall not be installed on steep banks or slopes where the cover cannot be leveled within a tolerance of one inch (1") of drop to twelve inches (12") of grade without written permission from the project manager. Placement locations will be provided in the Contract Documents.

When called out in the Contract Documents, 5/8" (inch) X 8' (foot) ground rods and AWG No. 6 solid copper ground wire will be required to be installed using the Exothermic welding process as defined in the NESC 250.53.G. Per the Contract Documents the Tracer wire will be connected to the ground rod via the copper ground wire. Installation of the grounding rod will be the responsibility of the contractor.

21. Fiber marker posts will be provided by ACPS and shall be placed every 500 to 700 feet or whenever the last marker cannot be seen, whenever a change in the running line occurs, as well as at every splice location. Placement locations will be identified in the Construction Documents.
22. Tracer wire or armored fiber, where specified, within the duct shall be grounded per engineered drawings (not to exceed 7000 feet) and at every splice case. The Tracer wire at the ground lug shall be sealed per the Construction Documents. Placement locations will be provided in the Construction Documents. The placement of the grounding rod at these locations will be the responsibility of the company doing the conduit construction. The actual grounding procedure from the cable to the rod

## Attachment Z

23. will be performed by the company awarded the splicing contract. Tracer wire shall be removed from conduit runs with installed armored fiber cable unless otherwise directed in writing by the project manager.
24. Pull line shall be installed along with the cable to facilitate future expansion and shall be pulled in a manner to reduce the chance of spiraling around the cable.
25. In the case of an aerial transition to avoid a construction obstacle, the Contractor shall provide the strand and all hardware to lash the cable in place and set anchors in all required locations. The strand shall be grounded at every pole per NESC standards. Conduit running to the ground with an angle to facilitate cable pulling shall be lashed under and protected by the guy wires at all times.
26. Cable ID-tags shall be required at every hand-hole or vertical transition. All installations shall be proposed to the ACPS or County contract point of contact for approval prior to installation.
27. Slack in the cable sufficient to reach into a splice van shall be required at each vault, this will typically be a minimum of 100 feet as specified in the latest VDOT fiber requirements, but may vary by site location, as approved by the ACPS or County contract representative; vault sizing should account for this and necessary splice cases for the size cable in use on that route. The contractor shall verify and receive acceptable slack specifications in writing from the project manager for each vault location.
28. In the case of building entries, the Contractor shall work with the County/ACPS and each building owner to ensure proper requirements are met prior to any work being done on site. It is the responsibility of the Contractor to meet all building codes for placing conduit and cables following IEEE, BICSI, and NEC standards. No armored cable should be brought into the building without proper grounding. In cases where new building core bores are required, these will be handled under a separate contract.
29. All fiber shall be fusion spliced and terminated per the cable route design documents provided by ACPS/County.

All fiber in the distribution shall be fusion spliced with less than .1 dB loss per splice. Fibers terminated in buildings shall also be fusion spliced. All splices shall be verified and records turned over to The County on the loss per splice. Testing result format must be approved by ACPS before submission.

When the splicing is complete, the Contractor shall perform continuity testing of optical fibers using an OTDR as well as power meter and light source in the presence of ACPS and/or its representatives. Contractor shall test the fiber from end to end through any interconnections to ensure that the path is properly installed and that polarization and routing are correct and documented. Contractor shall take Insertion Loss and Return Loss measurements on each fiber per TIA/EIA 526-7. Contractor shall test the fiber at 1310 and 1550 nm as a minimum, testing at 1383 is also preferred if available. Contractor shall fix any out of specification terminations at Contractor's expense. Documentation of the fiber optic cable plant (test results) shall follow ANSI/TIA/EIA-606 Administrative Standard for Telecommunications infrastructure of commercial Buildings. This documentation shall include the insertion loss data.

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Splicing of the fiber should be a separate line item per segment. Items provided by the splicer will be splice closures, trays, heat shrinks, ground lugs and ground wire. ACPS will provide splice charts.

Fiber and splices shall be tested and recorded to assure acceptable optical loss. Contractor must remedy cable performance issues before ACPS/County acceptance.

Termination enclosures/splice cases shall be required to protect splices and connector terminations and must be watertight when installed outdoors or in a potentially wet area. ACPS has standardized on Multilink dome splice cases.

30. All connector terminations shall be of straight ended "SC" type unless otherwise specified.
31. Cable route may deviate from design plans as necessary to avoid other underground facilities or to reduce distance and cost as approved by ACPS/County project manager and conforming to applicable permits and easements.
32. With regards to all Materials, the Offeror will provide a sufficient amount of Materials for fiber, conduit, couplers, splice enclosures, handholds, grounding rods and marking posts to complete each segment. Offeror must set out any additional Materials required and accept and materials provided by ACPS/County. Any overages on fiber or conduit above shall be the responsibility of Contractor as will all losses or damages to Materials.
33. ACPS/County reserves the right to furnish any materials required by the project at no additional charge or expense. All materials will be inventoried and reconciled by the contractor and the ACPS/County project manager/inspector.
34. Contractor shall possess all necessary licenses to perform the work listed.
35. Contractor shall be required to provide continuous proof of insurance and limits and name Albemarle COUNTY and ACPS as co-insured.
36. Contractor assumes all liability for work performed.
37. Contractor shall maintain a safe work site adhering to best industry practices as well as OSHA and other governmental guidelines.
38. Any utility or property damage must be reported to the facility owner and Albemarle ACPS/County project manager/inspector immediately and repaired by contractor or at contractor's expense.
39. All installations shall be documented as built, with GPS or survey coordinate sources including: linear distances, depth and route of conduit, fiber optic cable, vaults, as well as provide in digital format agreeable to ACPS/County.
40. Contractor must provide references for at least three (3) installations of similar application size and complexity in the United States.
41. Offeror must be able to secure any necessary permits including right of way.
42. Offeror must provide a Helpdesk and Network Management System. (24x7x365).

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43. E-Rate approval by USAC is required unless ACPS opts to proceed without E-Rate funding.