TODAY’S PRESENTATION

- Revised FY 21 Approach
- Overview
- Revised FY 21 Drivers
- Revised FY 21 Recommended Budget
- Next steps
FY 21 BUDGET DEVELOPMENT PRINCIPLES

- Adhere to Albemarle County’s financial policies
- Continue to respond to the essential service needs of our community
- Position our organization to lead recovery efforts
- Remain flexible and adaptable
- Maintain strategic reserves
<table>
<thead>
<tr>
<th>3</th>
<th>Q4 of FY 2020</th>
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<tbody>
<tr>
<td>• Maintain essential services</td>
<td></td>
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<tr>
<td>• Evaluate discretionary spending</td>
<td></td>
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<tr>
<td>• Freeze positions, 15 to-date</td>
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<tr>
<td>• Review capital projects</td>
<td></td>
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<tr>
<td>• Coordinate with Schools</td>
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<table>
<thead>
<tr>
<th>6</th>
<th>1st Half FY 2021</th>
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<tr>
<td>• Respond</td>
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<tr>
<td>• Recover</td>
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<td>• Recalibrate</td>
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<thead>
<tr>
<th>6</th>
<th>2nd Half of FY 2021</th>
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<tbody>
<tr>
<td>• Revisit</td>
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<tr>
<td>•Respond accordingly</td>
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<tr>
<td>• Implement longer-term structural changes</td>
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</table>
REVISED MAJOR DRIVERS OF FY 21 LOCAL REVENUES

- **Real Estate**
  - $1.64 million
  - 1.0%

- **Local Personal Property**
  - -$0.77 million
  - -2.6%

- **Business-Driven**
  - -$1.23 million
  - -7.6%

- **Consumer-Driven**
  - -$5.17 million
  - -12.4%
FY 21 TOTAL REVENUES & EXPENDITURES: $397,302,842
-$59.7M FROM FY 20

- Federal, $20,473,493
- State, $88,443,076
- Other Local, $74,777,852
- Property Taxes, $200,997,702
- Borrowed Proceeds, $9,600,524
- Use of Fund Balance, $3,010,195

- Gen. Govt. Operations, $133,900,941
- School Capital, $9,537,000
- Gen. Govt. Debt, $8,850,697
- Gen. Govt. Capital, $8,650,845
- City Revenue Sharing, $14,589,313
- School Debt, $13,788,312
- City Revenue Sharing, $14,589,313
- School Capital, $9,537,000
- Gen. Govt. Debt, $8,850,697
- Gen. Govt. Capital, $8,650,845
GENERAL GOVERNMENT SERVICES

- FIRE RESCUE
- JUDICIAL
- TRANSIT
- COMMUNITY DEVELOPMENT
- POLICE
- ECC
- BRIGHT STARS
- DEPARTMENT OF SOCIAL SERVICES
- ECONOMIC DEVELOPMENT
- PARKS AND RECREATION
- LIBRARIES
- JAIL
- PUBLIC WORKS
- RSWA
- INSPECTIONS
REVISED FY 21 RECOMMENDED - GENERAL FUND REVENUES: $300,394,251
-$6.4M FROM FY 20
REVISED FY 21 RECOMMENDED - GENERAL FUND EXPENDITURES

- Administration
- Judicial
- Public Safety
- Public Works
- Health & Welfare
- Parks & Recreation
- Community Development
- Transfer to Schools
- Transfer to CIP/Debt
- Revenue Sharing
- Other

ALBEMARLE COUNTY FISCAL YEAR 2021
RECOMMENDED BUDGET
PUBLIC SAFETY

12 positions for ALS Coverage
Ivy & Pantops

10 positions for Fire Coverage
Crozet & Pantops

Apparatus
1 Fire Engine
2 Ambulances

Radio and Mobile Data Computers
FIRE COVERAGE POSITIONS

- **Rationale**
  - Supplement existing resources by aligning personnel with call demand
  - Add firefighters to Crozet & Pantops

- **SAFER Grant Funding**
  - 10 positions for 3 years, across 4 fiscal years
  - Application due mid-May
  - Awards announced in waves, late summer

<table>
<thead>
<tr>
<th></th>
<th>FY 21</th>
<th>FY 22</th>
<th>FY 23</th>
<th>FY 24</th>
<th>FY 25</th>
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</thead>
<tbody>
<tr>
<td>Total Operating Expenses</td>
<td>$403,987</td>
<td>$807,026</td>
<td>$829,645</td>
<td>$853,081</td>
<td>$877,372</td>
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<tr>
<td>Total Grant Revenue</td>
<td>$235,116</td>
<td>$486,439</td>
<td>$367,283</td>
<td>$120,353</td>
<td>$0</td>
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<tr>
<td>Net Cost</td>
<td>$168,872</td>
<td>$320,587</td>
<td>$462,362</td>
<td>$732,728</td>
<td>$877,372</td>
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</table>
INDIVIDUALS & HOUSEHOLDS

Agency Partners (ABRT)  Emergency Utility funding  Health care worker at Yancey  Language Accessibility support
BUSINESS & COMMERCE

Economic Development  Capital investment  Essential Services
RECALIBRATE
## STAFF & ORGANIZATIONAL IMPACTS

<table>
<thead>
<tr>
<th>Category</th>
<th>Impact</th>
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</thead>
<tbody>
<tr>
<td>Compensation Program</td>
<td></td>
</tr>
<tr>
<td>$15 minimum wage</td>
<td>(-$745,000)</td>
</tr>
<tr>
<td>2% salary increase</td>
<td>(-$1,100,000)</td>
</tr>
<tr>
<td>Salary reserve</td>
<td>(-$150,000)</td>
</tr>
<tr>
<td>Training &amp; Professional Development</td>
<td>(-$384,000)</td>
</tr>
<tr>
<td>Equipment, Furniture, Fleet Replacement</td>
<td>(-$1,200,000)</td>
</tr>
<tr>
<td>Business Process Optimization Funding</td>
<td>(-$250,000)</td>
</tr>
<tr>
<td>Position freezes</td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>(-$961,000)</td>
</tr>
<tr>
<td>20</td>
<td>(-$978,000)</td>
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</table>
NOTABLE SERVICE LEVELS & PROGRAMS IMPACTS

- Parks beaches closed, recreation programs eliminated
  - 114 temporary, seasonal positions not hired, -$206,000

- Beautification programs adjusted

- In-person early voting re-engineered to remain at COB-5th
  - -$610,000 upfit costs
  - -$225,000 annual operating expense
CAPITAL BUDGET APPROACH – LOCAL GOVT & SCHOOLS

Preserve cash

Minimize additional debt requirements

Delay certain projects while monitoring the economic situation

Support local economy with capital investment

Considerations to move forward

• Mandates and obligations;
• Essential maintenance and replacement projects/programs;
• Select projects currently underway that are essential to infrastructure (i.e. school capacity improvement at Redhill, Scottsville ESs); and/or
• Limited operational budget need (i.e. sidewalk projects)
IN SUMMARY
## POSITION CHANGE SUMMARY

<table>
<thead>
<tr>
<th>FY 20 Positions</th>
<th>787</th>
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<tbody>
<tr>
<td>FY 20 (-15 FTE Frozen)</td>
<td>772</td>
</tr>
<tr>
<td>FY 21 (-20 FTE Frozen)</td>
<td>752</td>
</tr>
<tr>
<td>Asst. Elections Manager +1</td>
<td>753</td>
</tr>
<tr>
<td>Environmental Systems Analyst +1</td>
<td>754</td>
</tr>
<tr>
<td>24/7 ALS EMS Positions +12</td>
<td>766</td>
</tr>
<tr>
<td>Fire Coverage Positions +10</td>
<td>776</td>
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<tr>
<td><strong>FY 21 Net Positions</strong></td>
<td><strong>776</strong></td>
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<tr>
<td>Overall Cost Savings Goal FY 21</td>
<td>$1,000,000</td>
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POSITIONS FROZEN TO-DATE

Human Resources
- Technology Training Specialist (1.0)

Finance
- Deputy Director (1.0)
- Business Auditor (1.0)
- Tax Analyst (1.0)
- Appraiser (1.0)

Executive Leadership
- Budget & Special Programs Analyst (1.0)
- Performance & Policy Analyst (1.0)

Clerk of the Circuit Court
- Deputy Clerk (1.0)

Police
- Evidence Property Clerk (0.5)
- Services Specialist (1.0)

Fire Rescue
- Administrative Assistant (0.5)

Social Services
- Specialist II (1.0)
- Bright Stars Family Coordinator (1.0)

Community Development
- Zoning Position (1.0)
- Senior Planner (1.0)
REVISED FY 2021
RECOMMENDED BUDGET

6
1st Half FY 2021
• Respond
• Recover
• Recalibrate

6
2nd Half of FY 2021
• Revisit
• Respond accordingly
• Implement longer-term structural changes
REVISED FY 2021 RECOMMENDED BUDGET DOCUMENT

- Budget Message
- Budget Process and Policies
- Budget Summary
- General Fund Revenues
- General Fund Expenditures
- Capital Budget & Debt Service Funds
RECOMMENDED FY 21 BUDGET DEVELOPMENT SCHEDULE

April 13
Tax Rates Public Hearing

April 15
State Budget Adopted
Board approves tax rates

April 22
Revised FY 21 Recommended Budget

April 29
Board Work Session

May 6
Public Hearing

May 11
Board Work Session

May 14
Board Approves FY 21 Budget

June 3
Appropriations

May 7
ACPS Budget Public Hearing

May 14
ACPS Budget Adoption
WORK SESSION – APRIL 29

- 10:00 Overview
- 10:10 Revenues
- 10:20 General Government
- 11:10 Fire Rescue System-wide Services
- 11:40 Break
- 11:55 School Division
- 12:30 Capital Budget
- 12:55 Meeting Wrap Up
QUESTIONS